

DEPARTMENT OF PURCHASING CONTRACTING
BID TABULATION

| ITEM | DESCRIPTION | Estimated Number of Units | Unit of Measure | Pace Analytical, LLC | | Analytical Environmental Services, Inc. | | Microbac Laboratories, Inc. | | TestAmerica Laboratories, Inc. | |
|------|---|---------------------------|-----------------|----------------------|--------------|---|--------------|-----------------------------|--------------|--------------------------------|--------------|
| | | | | Unit Price | Total Amount | Unit Price | Total Amount | Unit Price | Total Amount | Unit Price | Total Amount |
| 1 | Priority Pollutants – Full scan | 120 | EA | \$760.00 | \$91,200.00 | \$745.00 | \$89,400.00 | \$855.00 | \$102,600.00 | \$550.00 | \$66,000.00 |
| 2 | Priority Pollutants: Volatiles, Semi volatiles, Pesticides and Polychlorinated Biphenyl | 120 | EA | \$244.00 | \$29,280.00 | \$225.00 | \$27,000.00 | \$365.00 | \$43,800.00 | \$240.00 | \$28,800.00 |
| 3 | Volatiles Only | 65 | EA | \$50.00 | \$3,250.00 | \$65.00 | \$4,225.00 | \$70.00 | \$4,550.00 | \$45.00 | \$2,925.00 |
| 4 | Semi volatiles Only | 25 | EA | \$135.00 | \$3,375.00 | \$100.00 | \$2,500.00 | \$140.00 | \$3,500.00 | \$120.00 | \$3,000.00 |
| 5 | Total Cyanides | 45 | EA | \$16.00 | \$720.00 | \$12.00 | \$540.00 | \$25.00 | \$1,125.00 | \$15.00 | \$675.00 |
| 6 | Total Phenols | 75 | EA | \$18.00 | \$1,350.00 | \$10.00 | \$750.00 | \$25.00 | \$1,875.00 | \$12.00 | \$900.00 |
| 7 | Mercury | 4 | EA | \$15.00 | \$60.00 | \$15.00 | \$60.00 | \$20.00 | \$80.00 | \$15.00 | \$60.00 |
| 8 | TKN | 30 | EA | \$16.00 | \$480.00 | \$15.00 | \$450.00 | \$25.00 | \$750.00 | \$15.00 | \$450.00 |
| 9 | Total Organic Carbon | 40 | EA | \$18.00 | \$720.00 | \$18.00 | \$720.00 | \$25.00 | \$1,000.00 | \$18.00 | \$720.00 |
| 10 | Sludge: Arsenic | 12 | EA | \$7.00 | \$84.00 | \$10.00 | \$120.00 | \$14.00 | \$168.00 | \$10.00 | \$120.00 |
| 11 | Sludge: Mercury | 12 | EA | \$16.00 | \$192.00 | \$15.00 | \$180.00 | \$20.00 | \$240.00 | \$15.00 | \$180.00 |
| 12 | Sludge: Selenium | 12 | EA | \$7.00 | \$84.00 | \$10.00 | \$120.00 | \$14.00 | \$168.00 | \$10.00 | \$120.00 |
| 13 | Sludge: Metals 503 | 30 | EA | \$69.00 | \$2,070.00 | \$30.00 | \$900.00 | \$132.00 | \$3,960.00 | \$60.00 | \$1,800.00 |

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| | | | | Unit Price | Total Amount | Unit Price | Total Amount | Unit Price | Total Amount | Unit Price | Total Amount |
| 14 | Nitrate | 30 | EA | \$9.00 | \$270.00 | \$12.00 | \$360.00 | \$18.00 | \$540.00 | \$12.00 | \$360.00 |
| 15 | Nitrite | 40 | EA | \$9.00 | \$360.00 | \$12.00 | \$480.00 | \$18.00 | \$720.00 | \$12.00 | \$480.00 |
| 16 | Total Petroleum Hydrocarbon | 40 | EA | \$25.00 | \$1,000.00 | \$20.00 | \$800.00 | \$93.00 | \$3,720.00 | \$20.00 | \$800.00 |
| 17 | Oil and Grease (n-hexane extractable material) | 50 | EA | \$25.00 | \$1,250.00 | \$20.00 | \$1,000.00 | \$45.00 | \$2,250.00 | \$25.00 | \$1,250.00 |
| 18 | Arsenic (Water) | 25 | EA | \$6.00 | \$150.00 | \$10.00 | \$250.00 | \$14.00 | \$350.00 | \$10.00 | \$250.00 |
| 19 | Molybdenum | 20 | EA | \$6.00 | \$120.00 | \$10.00 | \$200.00 | \$14.00 | \$280.00 | \$10.00 | \$200.00 |
| 20 | BTEX | 1 | EA | \$25.00 | \$25.00 | \$20.00 | \$20.00 | \$55.00 | \$55.00 | \$30.00 | \$30.00 |
| 21 | Total Solids | 300 | EA | \$10.00 | \$3,000.00 | \$8.00 | \$2,400.00 | \$12.00 | \$3,600.00 | \$8.00 | \$2,400.00 |
| 22 | Sludge: Total Kjeldahl Nitrogen | 25 | EA | \$18.00 | \$450.00 | \$15.00 | \$375.00 | \$30.00 | \$750.00 | \$15.00 | \$375.00 |
| 23 | Escherichia Coli | 5 | EA | \$25.00 | \$125.00 | \$15.00 | \$75.00 | \$32.00 | \$160.00 | \$37.00 | \$185.00 |
| 24 | Density | 12 | EA | \$15.00 | \$180.00 | \$5.00 | \$60.00 | \$30.00 | \$360.00 | \$15.00 | \$180.00 |
| 25 | pH | 100 | EA | \$5.00 | \$500.00 | \$10.00 | \$1,000.00 | \$10.00 | \$1,000.00 | \$5.00 | \$500.00 |
| 26 | Alkalinity | 100 | EA | \$10.00 | \$1,000.00 | \$15.00 | \$1,500.00 | \$15.00 | \$1,500.00 | \$8.00 | \$800.00 |

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| | | | | Unit Price | Total Amount | Unit Price | Total Amount | Unit Price | Total Amount | Unit Price | Total Amount |
| 27 | Dissolved Phosphorus | 100 | EA | \$19.00 | \$1,900.00 | \$16.00 | \$1,600.00 | \$14.00 | \$1,400.00 | \$15.00 | \$1,500.00 |
| 28 | Total Phosphorus | 100 | EA | \$15.00 | \$1,500.00 | \$16.00 | \$1,600.00 | \$14.00 | \$1,400.00 | \$15.00 | \$1,500.00 |
| 29 | Ammonia | 100 | EA | \$15.00 | \$1,500.00 | \$16.00 | \$1,600.00 | \$25.00 | \$2,500.00 | \$15.00 | \$1,500.00 |
| 30 | Specific Conductance | 100 | EA | \$10.00 | \$1,000.00 | \$10.00 | \$1,000.00 | \$12.00 | \$1,200.00 | \$8.00 | \$800.00 |
| 31 | COD | 100 | EA | \$13.00 | \$1,300.00 | \$16.00 | \$1,600.00 | \$24.00 | \$2,400.00 | \$12.00 | \$1,200.00 |
| 32 | BOD | 100 | EA | \$19.00 | \$1,900.00 | \$22.00 | \$2,200.00 | \$24.00 | \$2,400.00 | \$20.00 | \$2,000.00 |
| 33 | Total Suspended Solids | 100 | EA | \$10.00 | \$1,000.00 | \$12.00 | \$1,200.00 | \$13.00 | \$1,300.00 | \$8.00 | \$800.00 |
| 34 | Volatile Suspended Solids | 100 | EA | \$10.00 | \$1,000.00 | \$15.00 | \$1,500.00 | \$15.00 | \$1,500.00 | \$8.00 | \$800.00 |
| 35 | Total Volatile Solids | 100 | EA | \$10.00 | \$1,000.00 | \$14.00 | \$1,400.00 | \$15.00 | \$1,500.00 | \$8.00 | \$800.00 |
| 36 | % Total Solids | 100 | EA | \$10.00 | \$1,000.00 | \$5.00 | \$500.00 | \$13.00 | \$1,300.00 | \$8.00 | \$800.00 |
| 37 | Turbidity | 100 | EA | \$9.00 | \$900.00 | \$10.00 | \$1,000.00 | \$13.00 | \$1,300.00 | \$8.00 | \$800.00 |
| 38 | Fecal Coliform | 100 | EA | \$25.00 | \$2,500.00 | \$15.00 | \$1,500.00 | \$32.00 | \$3,200.00 | \$37.00 | \$3,700.00 |
| 39 | Nitrate-Nitrite | 200 | EA | \$16.00 | \$3,200.00 | \$15.00 | \$3,000.00 | \$28.00 | \$5,600.00 | \$12.00 | \$2,400.00 |

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| 40 | Fluoride | 100 | EA | \$10.00 | \$1,000.00 | \$12.00 | \$1,200.00 | \$18.00 | \$1,800.00 | \$12.00 | \$1,200.00 |
| 41 | Metals | 100 | EA | \$60.00 | \$6,000.00 | \$20.00 | \$2,000.00 | \$75.00 | \$7,500.00 | \$30.00 | \$3,000.00 |
| GRAND TOTAL | | | | \$167,995.00 | | \$158,385.00 | | \$215,401.00 | | \$136,360.00 | |
| 42 | Trip Charge for pickup/delivery of sample | | EA | | \$10.00 | | \$25.00 | | \$250.00 | | \$0.00 |
| 43 | Miscellaneous: Discount and analysis not specified | | EA | | 30% | | 10% | | N/B | | 20% |
| LSBE Participation: There is no LSBE participation in this area, due to there not being any LSBE that is qualified to supply his type of Service or Product. | | | | | | | | | | | |
| Number of Bid Received | | | | | | | | | | 4 | |
| LSBE Participation: | | | | | | | | | | Waived | |
| Attendance at the Mandatory LSBE Meeting (Yes or No): | | | | | | | | | | N/A | |
| Separate Sealed Price Schedule (Yes/No): | | | | YES | | YES | | YES | | YES | |

Witness Signature: _____

Agent Signature: _____