

DeKalb County Department of Purchasing and Contracting

June 7, 2021

REQUEST FOR PROPOSALS (RFP) NO. 21-500587

TO

MANAGE, OPERATE AND MAINTAIN THE DEKALB TENNIS CENTER (MULTI-YEAR CONTRACT)

Jenifer G. Chapital Procurement Agent: Phone: (404) 371-2569

Email: JChapital@dekalbcountyga.gov

First LSBE June 9, 2021 and June 16, 2021 Mandatory **DeKalb**

Meeting:

4572 Memorial Drive, Decatur, Georgia 30032

(Bidders must attend 1 meeting on either Main Conference Room - A

(Meetings are held at 10:00 a.m. and 2:00 p.m.)

of the dates listed.)

Video Conference:

https://www.dekalbcountyga.gov/purchasingcontracting/dekalb-first-lsbe-program

and Site Visit:

Mandatory Pre-Proposal Conference 11:00 A.M. ET, Thursday, June 24, 2021 at Mason Mill Park Recreation Center, 1340 McConnell

Drive, Decatur, Georgia 30033

Deadline for Submission of Questions: 5:00 P.M. ET, Tuesday, June 22, 2021

3:00 P.M. ET, Thursday, July 8, 2021 **Deadline for Receipt of Proposals:**

THE RESPONSIBILITY FOR SUBMITTING A RESPONSE TO THIS RFP TO THE DEPARTMENT OF PURCHASING AND CONTRACTING OF DEKALB COUNTY GOVERNMENT ON OR BEFORE THE STATED DATE AND TIME WILL BE SOLELY AND STRICTLY THE RESPONSIBILITY OF THE RESPONDER.

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DeKalb County Department of Purchasing and Contracting

Maloof Administration Building, 1300 Commerce Drive, 2nd Floor, Decatur, Georgia 30030

June 7, 2021

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TO

MANAGE, OPERATE, AND MAINTAIN THE DEKALB TENNIS CENTER (MULTI-YEAR CONTRACT)

DEKALB COUNTY, GEORGIA

DeKalb County Government (the County) requests qualified individuals and firms with experience in the operation and maintenance of a public tennis center complex to submit proposals for RFP No. 21-500587 – Manage, Operate and Maintain the DeKalb Tennis Center.

I. INTRODUCTION

A. **General Information** -The County desires a single entity, whether that will be an individual, firm, or joint venture of individual firms who can demonstrate substantial experience in the operation and maintenance of a public tennis complex, demonstrate a track record of delivering a high level of customer service and maintenance quality, and providing effective and efficient management.

The proposal to Manage, Operate and Maintain the DeKalb Tennis Center must be submitted in two parts. Part 1 should contain technical requirements and specific qualifications information, as requested. Part II, the "Cost Proposal", must be submitted in a separate, sealed envelope with the Responder's name, the request for proposals (RFP) number 21-500587, and the title of the proposal, Manage, Operate and Maintain the DeKalb Tennis Center clearly identified on the outside of the envelope.

The successful Responder will remit to the County a monthly rent check of \$2,500 and additionally a 5% minimum share of all monthly revenue sources. The monthly rent will increase 5% each additional contract year and the monthly revenue share will increase 2% for each additional contract year. The rent check and revenue check will be remitted to the County on the last business day of each month.

January 31st
February 28th
March 31st
April 29th

July 29th
August 31st
September 30th
October 31st

May 31st November 30th
June 30th December 30th

Any revenue collected from merchandise, lessons, court fees, annual fees and food and beverage must be logged daily and then monthly documented and provided to the County along with the rent and revenue checks. At any time, the County may request register receipts or any other documents to verify the monthly revenues reported.

B. **Normal Operational Replacement/Improvements** – The successful Responder will set aside \$10,000 in each year of the Contract for the replacement of tennis equipment and supplies due to normal wear and tear. This would include items such as tennis nets, straps and posts, windscreens, rol-dri water removers, player benches, picnic tables, score reporters and court organizers.

The successful Responder can submit to the County, at any time during the year, requests to utilize these funds. The County will purchase the items utilizing its approved vendor listing and utilizing its Except Tax Status.

The \$10,000 is to be remitted to the County and held in a separate account for sole usage at the DeKalb Tennis Center. The funds are to be remitted no later than the last business day of January in each year of the contract. Any unspent funds in a calendar year will rollover to the following year and be combined with the new year's allocation of \$10,000. If the \$10,000 allocation is expended prior to the end of a calendar year, the purchase of any additional items will be the sole responsibility of the successful Responder.

C. **Capital Improvements** - Capital Improvements mean additions to or new construction at the premises. It will be solely up to the County whether or not any Capital project is approved for funding. In the event that the County elects to undertake any Capital Improvement, the County remains solely responsible for funding the cost, if any, of any such Capital Improvement. County reserves the right to make any Capital Improvements to the Premises it deems necessary. In the event the County elects to undertake any Capital Improvement, then, unless otherwise agreed, the County remains solely responsible for funding all Capital Improvements.

The County shall further reserve the right to temporarily close any portion of the Premises in order to complete such Capital Improvements. In the event such Capital Improvements are made, the Contractor understand and agrees that a portion(s) of the Premises may not be useable or accessible to the public for a period of time to be determined by the County. The Contractor agrees that the County shall not be liable for any loss in revenue or profits or any damages resulting in any way from Capital Improvements made or not made pursuant to the terms of this paragraph.

In the event that the tennis facility is closed (entirely) due to DeKalb County renovations or improvements, vendor will be allowed to reduce the monthly payment fee by a pre-determined daily rent fee times (X) the number of days the facility is closed. The daily rent fee will be calculated by dividing the total monthly rent fee by the number of total days in any month in which the closure of the facility takes place.

- D. **Independent Contractor** The Responder shall be an independent contractor and shall be solely responsible for all actions of its employees. The Responder shall be responsible from the time of signing the contract, or from the time of the beginning of the first work whichever shall be the earlier, for all injury or damage of any kind resulting from this work to persons or property including employees and property of the County.
- E. **Assignment** The Responder shall not assign, subcontract or transfer any rights of the resulting contract to any company or agency which is not a wholly owned subsidiary under direct control of the Responder or any company or agency not approved by the County as meeting the terms of this RFP and the terms of the contract between the Responder and the County unless specifically authorized in advance in writing by the County.
- F. Contract Term The term of the agreement will begin at the start date of the execution of the contract and will be subject to automatic one-year contract renewals up to a term of five (5) years total.
- G. Contract Termination Sixty (60) days <u>prior</u> to the contract's termination date, the vendor will discontinue the collection of any fees relating to participant programs, lessons, tournaments, camps and events that are scheduled to take place after the contract termination date.

H. Required Documents Checklist:

The following includes a list of attachments which must be completed and returned with Responder's technical proposal:

Required Documents	Attachment
Cost Proposal Form (1 copy, separate & sealed)	A
Proposal Cover Sheet	В
Contractor Reference and Release Form	C
Subcontractor Reference and Release Form	D
(make additional copies as needed)	
LSBE Documents – Exhibits A and B	E
Responder Affidavit	F
First Source Jobs Ordinance (with Exhibits $1-4$)	G
New Employee Tracking Form	
Financial Statements (3 years)	
Exceptions to the Standard County	
Contract, if any	

II. BACKGROUND

The County owns DeKalb Tennis Center, a 17-court, fully lighted tennis complex located at 1400 McConnell Drive, near the intersection of Clairemont Road and North Druid Hills Road, in Decatur.

DeKalb Tennis Center is a dedicated tennis complex featuring 17 hard surface courts and a centralized 3,500-square-foot clubhouse developed on an approximate 8-acre site. All of the courts

are lighted for night use. The courts weekly capacity (80 hours) is 1,360 and the annual capacity (50 weeks) is 68,000. The center originally opened in 1968, with a series of improvements implemented over the years.

The tennis clubhouse includes a small retail display area, snack bar, small administrative office space, equipment repair area, storage and restrooms.

In addition to providing tennis courts on a user fee basis, the tennis center offers a range of tennis programs and activities including the following:

- Group and individual tennis instruction
- Advanced tournament training
- Training and fitness programs
- Tennis Leagues
- Tennis camps and programs for juniors
- Tournaments

The center is open daily:

Monday and Friday	9:00 AM to 9:00 PM
Tuesday – Thursday	9:00 AM to 10:00 PM
Saturday/Sunday	9:00 AM to 9:00 PM

The current court fees are:	Fee per Person*
The current court ices are.	recepting terminal

	Per Hour/Per Person
Before 6:00 PM (Walk-in)	\$2.50
Before 6:00 PM (With reservation)	\$4.00
After 6:00 PM (Walk-in)	\$3.00
After 6:00 PM (With reservation)	\$4.00

^{*}The fees, which are set by the County, cannot be changed at any time without the permission of the County.

III. STATEMENT OF WORK

The general scope of services required of the management entity under terms of the management agreement include, but are not limited to, the following:

- A. Overall tennis complex management in accordance with policies as set forth by the County:
 - 1. Court reservations and rentals
 - 2. Enforcement of all rules and regulations
 - 3. Regulation of play and conduct of players
 - 4. Routine inspection and maintenance of tennis courts, buildings, parking lot and Grounds

- 5. Repair and replacement of tennis nets, stapes, posts, windscreens, court organizers, score reporters, benches, picnic tables, and rol-dri water removers as required
- 6. Providing private and/or group lessons and instructions in tennis and all services customarily provided by a tennis professional
- 7. Scheduling tournaments and other tennis activities with special interest groups, private groups, tennis clubs and/or school interests to assure the best overall, well-rounded tennis program for the community while incorporating public play and use of facilities in the overall program
- 8. Maintaining and operating a business for the repair of tennis rackets and other tennis related equipment
- 9. Operation of recreational and competitive tennis programs such as but not limited to the following: singles, doubles, senior and junior recreation and competitive league, age and/or gender-specific activities, instructional clinics and academies, special events, etc.
- 10. Development of outreach, promotional and advertising efforts subject to County approval
- 11. Food and beverage service
- 12. Pro shop operations, sales, and repairs
- 13. Youth outreach programs
- 14. Senior outreach programs
- 15. Grounds/building maintenance (see list below)
 - Maintenance of courts
 - Daily janitorial service
 - Daily court clean-up and debris removal
 - Tennis courts nets and straps
 - Building light bulbs
 - Windscreens and straps
- 16. Collection and accounting of all revenues in a daily log
- 17. Payment and accounting of all expenses provided monthly
- 18. Formulation and implementation of operating procedures, business plans, and budgets
- 19. Handling of all personnel matters including employment, training, and terminations
- 20. Preparation of monthly and annual fiscal operating statements
- 21. Installation of WIFI if desired by the successful Responder
- B. The County's responsibilities include, but are not necessarily limited to, the following:

- 1. Administration of all terms and condition of the management agreement
- 2. Monitoring fees, standards, specifications, and operating policies
- 3. Approval in advance of any capital improvements or alterations to existing facilities
- 4. Grounds/building maintenance (see list below)
 - Grounds maintenance outside of the fencing
 - Fencing around courts
 - Court re-surfacing
 - Facility repairs (plumbing, electrical, door hardware, etc.) a work order will be submitted on behalf of the Responder
 - Tennis court light bulb replacement and lighting repairs
- 5. Payment of all utility costs (water, sewer, electricity)
 - A. Description of tasks;
 - B. Results or outcome of tasks;
 - C. Completion schedules;
 - D. Performance and Quality Standards;
 - E. Progress reporting;
 - F. Place of performance;
 - G. Government furnished property/services;
 - H. Contractor furnished items; and
 - I. Any applicable regulations or specifications.
 - J. Any applicable working rules, for example holidays, onsite, or offsite.

IV. PROPOSAL FORMAT

Responders are required to submit their proposals in the following format:

A. Cost Proposal

1. The cost proposal must be submitted in a separate, sealed envelope with the responder's name and "Cost Proposal" for Request for Proposals No. 21-500587 to Manage, Operate and Maintain the DeKalb Tennis Center on the outside of the envelope.

- 2. The sealed envelope containing the cost proposal is requested to be included in the sealed package containing the technical proposal.
- 3. DO NOT INCLUDE FEES OR COSTS IN ANY AREA OUTSIDE OF THIS COST PROPOSAL. Including fees in any area outside of the Cost Proposal in its separate, sealed envelope may result in Responder's proposal being deemed non-responsive.
- 4. Responders are required to submit their costs on Attachment A, Cost Proposal Form. Responder shall not alter the cost proposal form.

B. Technical Proposal

DO NOT INCLUDE ANY COSTS OF ANY KIND IN THE TECHNICAL PROPOSAL OR ON THE DISCS CONTAINING THE TECHNICAL PROPOSAL.

- 1. Technical Requirements must be submitted in a sealed envelope(s) or box(es) with the responder's name and "Request for Proposals No. 21-500587 to Manage, Operate and Maintain the DeKalb Tennis Center on the outside of each envelope or box.
- 2. Responder shall complete Attachment B, *Proposal Cover Sheet*, and include this as the first page of the technical proposal.
- 3. Technical Approach:
 - a. Responder must demonstrate that the technical requirements listed below have been met in order to have their proposal considered.
 - b. Proposals shall include all exhibits or attachments. Color proposals are acceptable, but content should not be lost by black and white copying. Fax copies of qualifications will not be accepted.
- 4. Organizational Qualifications:
 - a. Responder must have a minimum of three (3) years of experience within the last five (5) years in one or more of the following tennis-related fields:
 - Total management and operation of a tennis facility.
 - Tennis shop operations, including merchandise sales, and equipment repair.
 - Tennis instruction.
 - b. Responder must possess and demonstrate a record of financial responsibility commensurate with the obligations contemplated under this RFP.
 - c. Responder must possess a competent record of employment or history of contract service in the operation of a similar business or enterprise as verified and supported by references,

letters, and other necessary evidence from employers and/or public agencies as detailed in the references section.

- d. Describe Responder's experience, capabilities and other qualifications for managing a tennis center.
 - 1. How many years has Responder operated under current company name?
 - 2. Is Responder a DeKalb County Firm? Yes/No
 - 3. Has Responder ever been debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded by any Federal department or agency from doing business with the Federal Government?
 - 4. A description of the Responder qualifications shall include, but is not limited to:
 - a. Experience and references of similar work performed in the last three (3) years. The Responder's experience shall be evidenced by demonstrating exceptional performance within contracts of similar size and scope.
 - b. A listing of all tennis operations managed by the respondent within the last five (5) years (with the name, address, phone number, web site, and primary responsible contact at each tennis center), an overview of the management responsibilities. In addition, the Responder must identify any contracts that, within the past five (5) years, have been cancelled, or not renewed, and the reasons for the cancellation or non-renewal.
 - c. Names and contact information for all facilities, method of operation (e.g., management contract, lease, etc.), annual gross revenues for tennis operations at each facility, dates of contract, compensation structure and payments received, dates of actual operation, and reasons for contract termination, if applicable.
 - d. Specific examples of successful approaches utilized by the Responder within each of the business units to effectively deliver exceptional service to enhance the overall experience and improve customer service, while also effectively managing costs and building revenue. These examples shall include the demonstrated results of these approaches over time.
 - e. Specific examples of successful approaches used by the Responder to develop positive and collaborative relationships with the municipality or other ownership entity, the tennis community, and the neighbors, and systems used to increase utilization and revenue, including creative marketing strategies, and the demonstrated results over time.
 - f. Programs for ongoing education and training of the Responder's tennis operations and maintenance staff
 - g. Provide a project schedule at the task level starting with the receipt of the Notice to Proceed and ending with project completion.

- h. The proposal will include a description of the Responder's organization, noting major divisions and any parent holding companies. If the Responder is a publicly held firm, the proposal shall include the most recent Annual Report.
- i. The proposal will include a statement of the important activities of the Responder's major business. This statement should emphasize the Responder's experience in the management and operations of tennis facilities. In the event that the Responder has provided services similar to those specified in this RFP, the Responder shall submit the name, address, and phone number of the relevant client, and a description of the services provided for the past five (5) years.

5. Procedural Approach to Maintenance and Customer Service:

- a. The proposal shall include the Responder's approach to provide daily maintenance at the DeKalb Tennis Center, including the Responder's specific methods utilized to accomplish the tasks, and the expected results over time. The proposal shall also include a specific maintenance plan or tasks planned at the facility outlining what steps will be taken to provide a well maintained and clean facility to DeKalb County's patrons. The proposal shall include a plan for working with the current operator on the transition (if a transition to a new operator is to occur).
- b. The proposal shall include the Responder's approach to quality customer service, including the Responder's service philosophy, the specific methods utilized by the Responder to accomplish it, and the expected results over time. The proposal shall also include a specific customer service plan for the DeKalb Tennis Center and how customer service complaints will be resolved. Responders will provide any evaluation tools that will be used to assess the satisfaction of all customers which includes the length of time a complaint resolution will typically take. Responders should list the steps that will be taken to resolve the complaint and how they will prevent similar issues in the future.

6. Comprehensive Business and Marketing Plan:

- a. The proposal shall describe the Responder's specific experience in marketing a pro-shop and tennis center and shall outline what steps will be taken to promote the DeKalb Tennis Center. A description of the Responder's demonstrated effectiveness in identifying targeted market segments and capturing a percentage of such segments in existing tennis markets should be included. Specific examples such as customer retention and loyalty programs shall also be identified.
- b. The proposal shall also describe business development strategies to maximize the utilization of the facilities, including but not limited to, strategies for promotion of the tennis complex, leagues, tournaments, merchandising, food service, instruction facilities, and growing the game of tennis through youth programs.
- c. Responders must submit a comprehensive business plan for the tennis programs. It should include potential new revenue including what steps will be taken to ensure that 20% of the monthly revenue exceeds \$5,000.00. Successful Responder will have to submit an updated business plan annually to the County by December 31st of each year.

- 7. Personnel: The proposal will include a description of the Responder's key personnel, as follows:
 - a. **Firm Overview**. A brief overview of the firm, including the names and roles of all officers of the responding firm, any knowledge of the DeKalb Tennis Center and experience and ability in working with public entities.
 - b. **On-Site Team**. Identify the individuals who will be part of the project team and provide an overview and organizational structure of the on-site management team, including subcontractors. Provide resumes of individuals who will work at the facilities (if known at this time), and how the project team will report to the County. Resumes should include information about each individual's relevant background, qualifications and experience conducting similar tennis operations and management. If staff are not known at this time, the proposal shall provide a job description and statement of skills that will be applied to the recruitment of these positions, and a recruitment plan that also describes the involvement (if any) of the County in the process.
 - c. **Off-site Team**. If the Responder's headquarters are located outside of the Atlanta area, the proposal shall describe how off-site administration, personnel, services, and/or equipment will support the operation at DeKalb County's facilities. A description of the types and level of support to be provided by off-site administrative resources. Such support may include accounting and finance, personnel/labor relations, purchasing, safety, and overall management and operations support.
 - d. **Staffing Plan**. A staffing plan for the specific areas of responsibility at the facilities, including operations, maintenance, programming, and facility management, including any subcontractors.
 - e. **Staffing Requirements**. Employees hired at the facilities must follow the same Human Resources requirements established for hiring County employees.

8. Financials:

- a. Responder must provide financial statements (balance sheet, income statement and cash flow statement) for the last three 3 years that evidence that the responder has the financial capacity to perform the scope of work.
- b. The proposal shall include a detailed five (5) year pro forma annual net operating income statement (utilizing the format in Attachments A-1 and A-2 as a guide) that identifies:
- c. Gross revenues from all sources within each business unit (court fees, league fees, lessons, merchandise, tournament, repair, and food and beverage).
- d. Cost of goods sold.
- e. Anticipated maintenance, operating, and general and administrative expenses.

- f. A sample of the daily log form that will be utilized to track revenues reported at the Tennis Center.
- g. A sample of the monthly revenue reporting method that will be provided along with the checks remitted to the County at the end of each month.
- h. The Responder is encouraged to provide independent estimates, projections, and other input in preparing the pro forma financial projections for the tennis complex.

9. References:

- a. Business References Responder shall provide three (3) business references for similar tennis operations and maintenance contracts managed within the last five (5) years, ideally from other public jurisdictions by the personnel proposed for this contract. References should identify the organization, nature and date of the contract, and the name, title, telephone number, web site, and email address of the contact person for each reference using the Reference and Release Form attached hereto as Attachment C.
- b. Financial References The proposal will include a minimum of two (2) financial references giving the name, address, telephone numbers and email address of each reference using the Reference and Release Form (Cont'd). At least one (1) of the references must be a bank or savings and loan institution and the type of relationship shall also be indicated; for example, checking accounts, savings accounts, real estate or construction loans.
- c. Subcontractor(s) References Provide three (3) references for each subcontractor proposed as a part of the project team. The references shall be for the same or similar types of services to be performed by the subcontractor (including LSBE-DeKalb and LSBE-MSA firms) on projects similar in size and scope to the project outlined in this RFP. Use Attachment D, Subcontractor Reference and Release Form. Make additional copies as needed.

C. DeKalb First Ordinance:

- 1. It is the objective of the Chief Executive Officer and Board of Commissioners of DeKalb County to provide maximum practicable opportunity for all businesses to participate in the performance of government contracts. The current DeKalb County List of Certified Vendors may be found on the County website at http://www.dekalbcountyga.gov/purchasing/.
- 2. It is required that all responding Responders attend the mandatory LSBE meeting within two-weeks of the solicitation's advertisement, and comply, complete and submit all LSBE forms with the Responder's response to remain responsive. Attendance can be in person, via video conference and teleconference. Video conferencing is available through Skype/Lync. Instructions for attendance via video conference can be found on the County's website at https://www.dekalbcountyga.gov/purchasing-contracting/dekalb-first-lsbe-program.

3. For further details regarding the DeKalb First Local Small Business Enterprise Ordinance, contact the LSBE Program representative, at DeKalbFirstLSBE@dekalbcountyga.gov.

D. Federal Work Authorization Program Contractor and Subcontractor Evidence of Compliance

All qualifying contractors and subcontractors performing work with DeKalb County, Georgia must register and participate in the federal work authorization program to verify the work eligibility information of new employees. Successful responder(s) shall be required to register and participate in the federal work authorization program, which is a part of Attachment L, *Sample County Contract*. For a Proposal to be considered, it is **mandatory** that the *Responder Affidavit*, Attachment F, be completed and submitted with responder's proposal.

V. CRITERIA FOR EVALUATION

The following evaluation criteria will be used as the basis for the evaluation of proposals. The proposal may be deemed unresponsive if the cost proposal or minimum qualifications are not met. The total points for evaluation criteria are 100.

- A. Cost Proposal (20 points)
- B. Organizational Qualifications (30 points)
- C. Procedural Approach to Maintenance and Customer Service (10 points)
- D. Comprehensive Business and Marketing Plan (10 points)
- E. Personnel (10 points)
- F. Financial Responsibility (5 points)
- G. References (5 points)
- H. Local Small Business Enterprise Participation (10 points)
- I. Optional Interview for Shortlisted Firms –bonus (15 points)

VI. CONTRACT ADMINISTRATION

A. Standard County Contract

The attached sample contract is the County's standard contract document (see Attachment H), which specifically outlines the contractual responsibilities. All responders should thoroughly review the document prior to submitting a proposal. Any proposed revisions to the terms or language of this document must be submitted in writing with the responder's response to the request for proposals. Since proposed revisions may result in a proposal being rejected if the revisions are unacceptable to DeKalb County, responders should review any proposed revisions with an officer of the firm having authority to execute the contract. No alterations can be made in the contract after award by the Board of Commissioners.

B. Submittal Instructions

One (1) original Technical Proposal stamped "Original" and five (5) compact discs/flash drives with each disc/flash drive containing an identical copy of the Technical Proposal; and one (1) original Cost Proposal (see Section IV for additional instructions regarding submittal of Proposals) must be submitted to the following address no later than 3:00 p.m. on Thursday, July 8, 2021.

DeKalb County Department of Purchasing and Contracting The Maloof Center, 2nd Floor 1300 Commerce Drive Decatur, Georgia 30030

Proposals must be clearly identified on the outside of the packaging with the responder's name and "Request for Proposals No. 21-500587 to Manage, Operate and Maintain the DeKalb Tennis Center" on the outside of the envelope(s) or box(es).

It is the responsibility of each Responder to ensure that its submission is received by 3:00 p.m. on the bid due date. The time/date stamp clock located in the Department of Purchasing & Contracting shall serve as the official authority to determine lateness of any response. The RFP opening time shall be strictly observed. Be aware that visitors to our offices will go through a security screening process upon entering the building. Responders should plan enough time to ensure that they will be able to deliver their submission prior to our deadline. Late submissions, for whatever reason, will not be evaluated. Responders should plan their deliveries accordingly. Telephone or fax bids will not be accepted.

C. Pre-Proposal Conference

A mandatory pre-proposal conference and site visit will be held starting at 11:00 a.m. on Thursday, June 24, 2021 at Mason Mill Park Recreation Center, 1340 McConnell Drive, Decatur, Georgia 30033. The site visit will immediately follow the pre-proposal conference at the DeKalb Tennis Center located adjacent to the Mason Mill Park Recreation Center at 1400 McConnell Drive, Decatur, Georgia 30033. Interested responders are strongly encouraged to attend and participate in the pre-proposal conference and site visit. For information regarding the pre-proposal conference and site visit, please contact Jenifer G. Chapital at <u>JChapital@dekalbcountyga.gov</u> or telephone at 404-371-2569.

D. Questions

All questions concerning the Project and requests for interpretation of the Contract may be asked and answered at the pre-bid conference; however, oral answers are not authoritative. Questions must be submitted to Jenifer G. Chapital, via email to JChapital@dekalbcountyga.gov, no later than close of business on **Tuesday**, **June 22**, **2021**. Questions and requests for interpretation received by the Department of Purchasing and Contracting after this date will not receive a response or be the subject of addenda.

E. Acknowledgment of Addenda

Addenda may be issued in response to changes in the RFP. It is the responsibility of the responder to ensure awareness of all addenda issued for this solicitation. Please acknowledge the addenda and submit to the Department of Purchasing and Contracting as requested. Responder may call **Jenifer G. Chapital** at **404-371-2569** or send an email to **JChapital@dekalbcountyga.gov** to verify the number of addenda prior to submission. Addenda issued for this project may be found on DeKalb County's website, www.dekalbcountyga.gov/formalbids.

F. Proposal Duration

Proposals submitted in response to this RFP must be valid for a period of One Hundred Twenty (120) days from proposal submission deadline and must be so marked.

G. Project Director/Contract Manager

The County will designate a Project Director/Contract Manager to coordinate this project for the County. The successful responder will perform all work required pursuant to the contract under the direction of and subject to the approval of the designated Project Director/Contract Manager. All issues including, payment issues, shall be submitted to the Project Director/Contract Manager for resolution.

H. Expenses of Preparing Responses to this RFP

The County accepts no responsibility for any expenses incurred by the responders to this RFP. Such expenses are to be borne exclusively by the responders.

I. Georgia Open Records Act

Without regard to any designation made by the person or entity making a submission, DeKalb County considers all information submitted in response to this invitation or request to be a public record that will be disclosed upon request pursuant to the Georgia Open Records Act, O.C.G.A. §50-18-70 et seq., without consulting or contacting the person or entity making the submission, unless a court order is presented with the submission. You may wish to consult an attorney or obtain legal advice prior to making a submission.

J. First Source Jobs Ordinance

First Source Jobs Information

The First Source Ordinance is a public regulation which requires contractors and beneficiaries of eligible DeKalb County projects to make a good faith effort to hire fifty (50) percent of all jobs using the First Source Registry. Beneficiaries are immediate recipients of county grants or community development block funds administered by the county of at least \$50,000. Contractors include an individual or entity entering into any type of agreement with the county, funded in whole or in part with county funds. WorkSource DeKalb (WSD) maintains the First Source Registry, comprised of qualified and trained DeKalb County residents. Business Solutions Unit (BSU) is available to assist the employer with selecting the most qualified candidate by using the First Source Registry to meet the company's

hiring needs. WSD manages the First Source program through the Business Solutions Unit by assigning a specific BSU Specialist. The First Source process is conducted similarly to the BSU business service request process. The BSU Specialist works closely with employers using TALEO and BSU processes to ensure the hiring needs of the employers are met.

For more information on the First Source Jobs Ordinance requirement, please contact WorkSource DeKalb at www.dekalbworksource.org or 404-687-3400.

K. Business License

Responder shall submit a copy of its current, valid business license with its proposal or upon award. If the responder is a Georgia corporation, responder shall submit a valid county or city business license. If the responder is not a Georgia corporation, responder shall submit a certificate of authority to transact business in the state of Georgia and a copy of its valid business license issued by its home jurisdiction. If responder holds a professional certification which is licensed by the state of Georgia, then responder shall submit a copy of its valid professional license. Any license submitted in response to this requirement shall be maintained by the responder for the duration of the contract.

L. Ethics Rules

Bidders are subject to the Ethics provision within the DeKalb County Purchasing Policy; the Organizational Act, Section 22A, the Code of DeKalb County; and the rules of Executive Order 2014-4. Any violations will be addressed, pursuant to these policies and rules.

To the extent that the Organizational Act, Section 22A, the Code of DeKalb County, and the rules of Executive Order 2014-4 allow a gift, meal, travel expense, ticket, or anything else of value to be purchased for a CEO employee by a contractor doing business with the County, the contractor must provide written disclosure, quarterly, of the exact nature and value of the purchase to the Chief Integrity Officer, if created, or the Finance Director or his/her designee. Every contractor conducting business with the County will receive a copy of these ethical rules at the time of execution of the contract.

M. Right to Audit

The County shall have the right to audit all books and records, including electronic records, relating or pertaining to this contract or agreement, including but not limited to all financial and performance related records, property, and equipment purchased in whole or in part with County funds and any documents or materials which support those records, kept under the control of the Contractor, including but not limited to those kept by the Contractor's employees, agents, assigns, successors and subcontractors. The County also has the right to communicate with Contractor's employees related to the audited records.

The Contractor shall maintain such books and records, together with such supporting or underlying documents and materials, for the duration of this contract and for seven (7) years after termination or expiration, including any and all renewals thereof. The books and records, together with supporting documents and materials shall be made available, upon request to the County or its designee, during normal business hours at the Contractor's office or place of business. In the event that no such location is available, then the books, records, and supporting documents shall be made available for audit at a

time and location which is convenient for the County.

N. Cooperative Agreement

The County through the Department of Purchasing and Contracting may permit piggybacks to this contract from other city, county, local authority, agency, or board of education if the vendor will extend the same prices, terms, and conditions to the city. Piggybacking shall only be available where competition was used to secure the contract and only for a period of 12-months following entry, renewal or extension of the contract. This provision shall not apply to any contract where otherwise prohibited or mandated by state law.

VII. AWARD OF CONTRACT

An evaluation committee will review and rate all proposals and shall determine if interviews are necessary.

If interviews are conducted, firms will be scheduled for an oral presentation to the evaluation committee, not to exceed one hour's duration, to respond to questions from the evaluation committee relevant to the firm's proposal.

The evaluation committee will make its recommendation for award to the DeKalb County Board of Commissioners, who will make the final decision as to award of contract.

THE COUNTY RESERVES THE RIGHT TO REJECT ANY AND ALL PROPOSALS, TO WAIVE INFORMALITIES, AND TO RE-ADVERTISE.

Sincerely,

Jenifer Chapital
Jenifer G. Chapital, MBA

Procurement Agent

Department of Purchasing and Contracting

Attachment A: Cost Proposal

Attachment B: Proposal Cover Sheet

Attachment C: Contractor Reference and Release Form Attachment D: Subcontractor Reference and Release Form Attachment E: LSBE/MBE/WBE Opportunity Tracking Form

Attachment F: Responder Affidavit

Attachment G: First Source Jobs Ordinance Information with Exhibits 1-4

Attachment H: Standard County Contract

ATTACHMENT A

COST PROPOSAL FORM

(consisting of two (2) pages)

MANAGE, OPERATE AND MAINTAIN THE DEKALB TENNIS CENTER

Responder: Please complete the attached pages of the Cost Proposal Form, and return them with this cover page. The cost proposal must be submitted in a separate, sealed envelope with the Responder's name and "Request for Proposals No. (RFP) No. 21-500587 Manage, Operate and Maintain the DeKalb Tennis Center" clearly identified on the outside of the envelope.

By signing this page, Responder acknowledges that he has carefully examined and fully understands the Contract, Scope of Work, and other attached documents, and hereby agrees that if his proposal is accepted, he will contract with DeKalb County according to the Request for Proposal documents.

Please provide the following information:	
Name of Firm:	
Address:	
Contact Person Submitting Proposal:	
Title of Contact Person:	
Telephone Number:	
Fax Number:	
E-mail Address:	
	Signature of Contact Person
	Title of Contact Person

COST PROPOSAL FORM (CONT'D)

Cost Proposal:

The County will receive from the successful Responder a minimum monthly rent plus a percentage of gross monthly revenues for DeKalb Tennis Center as follows:

Minimum Monthly Rent

The minimum rent will be \$2,500.00 per month increasing 5% per contract year for DeKalb Tennis Center.

1st year - \$2,500.00 2nd year - \$2,625.00 3rd year - \$2,756.25 4th year - \$2,894.06 5th year - \$3,038.76

Percentage Revenue

The percentage revenue is based on gross revenues defined as all revenues from court fees, league fees, annual fees, lessons, and merchandise, tournaments, as well as, food and beverage sales. The minimum monthly revenue share required is 5% increasing 2% each additional contract year. Provide a proposed percentage factor above the minimum share; the minimum percentage considered will be +0.25% increasing in 0.25% increments. If all proposed revenue percentages are equal, all responders will be considered non-responsive.

Proposed Revenue Percentage:
1st year percentage
2nd year percentage
3rd year percentage
4th year percentage
5th year percentage
Responder: State a FIRM FIXED LUMP SUM for all costs, direct and indirect, administrative costs, and all things necessary to Manage, Operate, and Maintain The DeKalb Tennis Center.
(State the amount in writing on this line.)
\$
(State amount in figures on this line.)

ATTACHMENT B

PROPOSAL COVER SHEET

NOTE: Read all instructions, conditions and specifications in detail before completing this Request for Proposal.

Please complete and include this cover sheet with you	ır technical	proposal.	
Company Name		Federal Tax ID#	
Complete Primary Address	County	City	Zip Code
Mailing Address (if different)	City	State	Zip Code
Contact Person Name and Title	Telephone Number (include area code)		
Email Address	Fax Number (include area code)		
Company Website Address	Type of Organization (check one)		
	☐ Corporation ☐ Joint Venture ☐ ☐ Proprietorship ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐		
Proposals for Request for Proposal (RFP) No. 21-500587 Manage, Operate and Maintain The DeKalb Tennis Center described herein will be received in the Purchasing & Contracting Department, Room 2 nd Floor, The Maloof Center, 1300 Commerce Drive, Decatur, Georgia 30030 on July 8, 2021 until 3:00 p.m. (EST) . Proposals shall be marked in accordance with the RFP, Section IV. CAUTION: The Decatur Postmaster will not deliver certified or Special Delivery Mail to specific addresses within DeKalb County Government. When sending bids or time sensitive documents, you may want to consider a courier that will deliver to specific addresses.			
Proposal Cover Sheet should be signed by a representative of Proposer with the authority to bind Proposer to all terms, conditions, services, and financial responsibilities in the submitted Proposal.			
Authorized Representative Signature(s)		Title(s)	
Type or Print Name(s)		Date	

ATTACHMENT C CONTRACTOR REFERENCE AND RELEASE FORM

List below at least three (3) business references, including company name, contact name, address, email address, telephone numbers and contract period who can verify your experience and ability to perform the type of service listed in the solicitation.

Company Name	Contract P	Contract Period			
Contact Person Name and Title	Telephone	Telephone Number (include area code)			
Complete Primary Address	City	State	Zip Code		
Email Address	Fax Numb	Fax Number (include area code)			
Project Name	l				
Company Name	Contract Po	Contract Period			
Contact Person Name and Title	Telephone	Telephone Number (include area code)			
Complete Primary Address	City	State	Zip Code		
Email Address	Fax Numb	Fax Number (include area code)			
Project Name	I.				
Company Name	Contract Po	eriod			
Contact Person Name and Title	Telephone	Telephone Number (include area code)			
Complete Primary Address	City	State	Zip Code		
Email Address	Fax Numb	Fax Number (include area code)			
Project Name					
REFERENCE CHEC					
Signed(Authorized Signature of Proposer)	Title				
Company Name	Date				

CONTRACTOR REFERENCE AND RELEASE FORM (CONT'D)

List below a minimum of two (2) financial references giving the name, address, telephone numbers and email address of each reference. At least one (1) of the references must be a bank or savings and loan institution and the type of relationship shall also be indicated; for example, checking accounts, savings accounts, real estate or construction loans

Company Name	Contract Period		
Contact Person Name and Title	Telephone Number (include area code)		
Complete Primary Address	City	State	Zip Code
Email Address	Fax Number (include area code)		
Type of Account	1		
Company Name	Contract Period		
Contact Person Name and Title	Telephone Number (include area code)		
Complete Primary Address	City	State	Zip Code
Email Address	Fax Number (include area code)		
Type of Account	•		

REFERENCE CHECK RELEASE STATEMENT

You are authorized to contact the references provided above for purposes of this RFP.			
Signed	Title		
(Authorized Signature of Responder)			
Company Name	Date		

ATTACHMENT D SUBCONTRACTOR REFERENCE AND RELEASE FORM

List below at least three (3) references, including company name, contact name, address, email address, telephone numbers and contract period who can verify your experience and ability to perform the type of service listed in the solicitation.

Company Name	Contract Period			
Contact Person Name and Title	Telephone	Telephone Number (include area code)		
Complete Primary Address	City	State	Zip Code	
Email Address	Fax Number (include area code)			
Project Name				
Company Name	Contract Period			
Contact Person Name and Title	Telephone Number (include area code)			
Complete Primary Address	City	State	Zip Code	
Email Address	Fax Number (include area code)			
Project Name				
Company Name	Contract Period			
Contact Person Name and Title	Telephone Number (include area code)			
Complete Primary Address	City	State	Zip Code	
Email Address	Fax Number (include area code)			
Project Name				
REFERENCE CHECK RED You are authorized to contact the references provided ab				
Signed(Authorized Signature of Proposer)	Title			
(Authorized Signature of Proposer) Company Name	Date			
Page 24 o				

Page **24** of **39**

ATTACHMENT E DEKALB FIRST LSBE INFORMATION WITH EXHIBITS A – B

SCHEDULE OF LOCAL SMALL BUSINESS ENTERPRISE PARTICIPATION OPPORTUNITY TRACKING FORM

The Chief Executive Officer and the Board of Commissioners of DeKalb County believe that it is important to encourage the participation of small and local businesses in the continuing business of County government; and that the participation of these types of businesses in procurement will strengthen the overall economic fabric of DeKalb County, contribute to the County's economy and tax base, and provide employment to local residents. Therefore, the Chief Executive Officer and the Board of Commissioners have made the success of local small businesses a permanent goal of DeKalb County by implementing the DeKalb First Local Small Business Enterprise Ordinance.

PROVISIONS OF DEKALB FIRST LOCAL SMALL BUSINESS ENTERPRISE (LSBE) ORDINANCE

Percentage of LSBE Participation Required	
20% of Total Award	

Certification Designation	Request For Proposals	
	(RFP)	
LSBE Within DeKalb (LSBE-	Ten (10) Preference	
DeKalb)	Points	
LSBE Outside DeKalb (LSBE-	Five (5) Preference Points	
MSA)		
Demonstrated GFE	Two (2) Preference Points	

Certified Local Small Business Enterprises (LSBEs) located within DeKalb County and prime contractors utilizing LSBEs that are locally-based inside DeKalb County shall receive ten (10) points in the initial evaluation of their response to any Request for Proposal. Certified LSBEs located outside of DeKalb County but within the nine (9) County Metropolitan Statistical Area (MSA) consisting of Cherokee, Clayton, Cobb, Douglas, Fayette, Fulton, Gwinnett, Henry and Rockdale Counties shall receive five (5) points in the initial evaluation of their response to any Request for Proposal. Prime Contractors who demonstrate sufficient good faith efforts in accordance with the requirements of the ordinance shall be granted two (2) points in their initial evaluation of responses to any Request for Proposal. Pro-rated points shall be granted where a mixture of LSBE-DeKalb and LSBE MSA firms are utilized. Utilization of each firm shall be based upon the terms of the qualified sealed solicitation.

Prime Contractor(s) deemed responsible and remains responsive to an Invitation to Bid (ITB) because they are either a certified LSBE-DeKalb or LSBE-MSA firm or has obtained 20% participation of an LSBE-DeKalb or LSBE-MSA firm, submits the lowest bid price shall be deemed the lowest, responsive and responsible bidder.

Prime Contractor(s) deemed responsible and remains responsive to an Invitation to Bid (ITB) and documented good faith efforts, submits a lower bid price than a Prime Contractor that achieved 20% LSBE participation, or otherwise required benchmark, then the Prime Contractor who actually met the

benchmark will be given the opportunity to match the lowest bid price of the Prime Contractor who only made good faith efforts. Prime Contractor(s) who choose **not** to match the lowest bid price, then the Prime Contractor who made the good faith efforts will be deemed the lowest, responsive and responsible bidder.

For all qualified sealed solicitations, the Director of Purchasing and Contracting, DeKalb County Government, shall determine if the bidder/proposer has included written documentation showing that at least twenty percent (20%) of the total contract award will be performed by a certified LSBE. This written documentation shall be in the form of a notarized Schedule of LSBE Participation (Attached hereto as "Exhibit A".) For all contracts, a signed letter of intent from all certified LSBEs describing the work, material, equipment and/or services to be performed or provided by the LSBE(s) and the agreed upon percentage shall be due with the bid or proposal documents and included with "Exhibit A". The certified vendor list establishes the group of Certified LSBE's from which the bidder/proposer must solicit subcontractors for LSBE participation. This list can be found on our website http://www.dekalbcountyga.gov/purchasing-contracting/about-purchasing-and-contracting or obtained from the Special Projects LSBE Program team.

Prime Contractors failing to meet the LSBE benchmark must document and demonstrate Good Faith Efforts in accordance with the attached "Checklist for Good Faith Efforts" portion of "Exhibit A." The notarized Schedule of LSBE Participation shall be due and submitted with each bid or proposal. Failure to achieve the LSBE benchmark or demonstrate good faith efforts shall result in a bid or proposal being rejected. Prime Contractors that fail to attend the mandatory LSBE meeting in person or via video conference shall mean that the Prime Contractor has not demonstrated sufficient good faith efforts and its bid or proposal if submitted, shall be deemed non-responsive without any further review.

Upon award, Prime Contractors are required to submit a report detailing LSBE Sub-Contractor usage with each request for payment and not less than on a monthly basis. Prime Contractors shall ensure that all LSBE sub-contractors have been paid within seven (7) days of the Prime's receipt of payment from the County. Failure to provide requested reports/documentation shall constitute a material breach of contract, entitling the County to terminate the Contract for default or pursue other remedies. LSBE subcontractors must confirm payments received from the Prime(s) for each County contract they participate in.

For eligible bids/proposals valued over \$5,000,000.00, the Mentor-Protégé provision of the Ordinance shall apply. Prime Contractors must agree to become mentors and take on an LSBE protégé in an effort to enhance the potential of future LSBEs. Qualifying projects shall be performed by both Mentor and Protégé through a subcontract between both parties. This requirement is in addition to all other applicable sections of the DeKalb First Ordinance. Please review the ordinance, section 2-214 or contact the LSBE Program Representative for detailed information regarding this initiative.

EXHIBIT A

SCHEDULE OF DEKALB FIRST LOCAL SMALL BUSINESS ENTERPRISE PARTICIPATION OPPORTUNITY TRACKING FORM

As specified, Bidders and Proposers are to present the details of LSBE participation below: **PRIME** BIDDER/PROPOSER SOLICITATION NUMBER: RFP No. 21-500587 TITLE OF UNIT OF WORK - Manage, Operate and Maintain the DeKalb Tennis Center My firm, as the prime bidder/proposer on this unit of work, is a certified (check all that apply): 1. LSBE-MSA LSBE-DeKalb If you are a Certified LSBE-DeKalb or MSA, please indicate below the percentage of that 2. your firm will carry out directly: ______. If the prime bidder/proposer is a joint venture, please describe below the nature of the joint 3. venture and level of work and percentage of participation to be provided by the LSBE-DeKalb or MSA joint venture firm. 4. List the LSBE-DeKalb or MSA subcontractors and/or firms (including suppliers) to be utilized in of this contract, if awarded. No changes can be made in the subcontractors listed below without the prior written approval of the County. Please attach a signed letter of intent from all certified LSBEs describing the work, materials, equipment or services to be performed and/or provided and the agreed upon percentage of work to be performed. A Letter of Intent form is attached hereto as "Exhibit B". Name of Company Address Telephone Fax Contact Person Indicate certification status and attach proof of certification: LSBE-DeKalb/LSBE-MSA Description of services to be performed

Percentage of work to be performed

Name of Company	
Address	
Telephone	
Fax	
Contact Person	
Indicate certification status and attach proof	
of certification:	
LSBE-DeKalb/LSBE-MSA	
Description of services to be performed	
Percentage of work to be performed	
-	
Name of Company	
Address	
Telephone	
Fax	
Contact Person	
Indicate certification status and attach proof	
of certification:	
LSBE-DeKalb/LSBE-MSA	
Description of services to be performed	
•	
Percentage of work to be performed	
Name of Company	
Address	
1 Iddi Coo	
Telephone	
Fax	
Contact Person	
Indicate certification status and attach proof	
of certification:	
LSBE-DeKalb/LSBE-MSA	
Description of services to be performed	
2 to the first of services to be performed	
Percentage of work to be performed	

Please attach additional pages, if necessary.

EXHIBIT A, CONT'D

DEKALB COUNTY CHECKLIST FOR GOOD FAITH EFFORTS

A bidder/proposer that does not meet the County's LSBE participation benchmark is required to submit documentation to support all "Yes" responses as proof of "good faith efforts." Please indicate whether or not any of these actions were taken:

	Yes	No	Description of Actions
1.			Prime Contractors shall attend a MANDATORY LSBE Meeting in person or via video conference within two-weeks of advertisement of the solicitation.
2.			Provide a contact log showing the company's name, contact person, address, email and contact number (phone or fax) used to contact the proposed certified subcontractors, nature of work requested for quote, date of contact, the name and title of the person making the effort, response date and the percentage of work.
3.			Provide interested LSBEs via email, of any new relevant information, if any, at least 5 business days prior to submission of the bid or proposal.
4.			Efforts made to divide the work for LSBE subcontracting areas likely to be successful and to identify portions of work available to LSBEs consistent with their availability. Include a list of divisions of work not subcontracted and the corresponding reasons for not including them. The ability or desire of a bidder/proposer to perform the contract work with its own organization does not relieve it of the responsibility to make good faith efforts on all scopes of work subject to subcontracting.
5.			Efforts were made to assist potential LSBE subcontractors meet bonding, insurance, or other governmental contracting requirements. Where feasible, facilitating the leasing of supplies or equipment when they are of such a specialized nature that the LSBE could not readily and economically obtain them in the marketplace.
6.			Communication via email or phone with DeKalb First Program Staff seeking assistance in identifying available LSBEs. Provide DeKalb First Program Staff representative name and title, and date of contact.
7.			For all contracts, a signed letter of intent from all certified LSBEs describing the work, materials, equipment or services to be performed or provided by the LSBE(s) and the agreed upon LSBE participation percentage shall be due with the bid or proposal documents.
8.			Other Actions, to include Mentor/Protégé commitment for solicitations \$5M and above (specify):

Please explain all "no" answers above (by number):				

This list is a guideline and by no means exhaustive. The County will review these efforts, along with attached supporting documents, to assess the bidder/proposer's efforts to meet the County's LSBE Participation benchmark. If you require assistance in identifying certified, bona fide LSBEs, please contact the Purchasing and Contracting Department - DeKalb First Program at DeKalbFirstLSBE@dekalbcountyga.gov.

EXHIBIT A, CONT'D

DEKALB FIRST LOCAL SMALL BUSINESS ENTERPRISE SCHEDULE OF PARTICIPATION OPPORTUNITY TRACKING FORM

Bidder/Proposer Statement of Compliance

Bidder(s)/Proposer(s) hereby state that they have read and understand the requirements and conditions as set forth in the objectives and that reasonable effort were made to support the County in providing the maximum practicable opportunity for the utilization of LSBEs consistent with the efficient and economical performance of this contract. The Bidder and any subcontractors shall file compliance reports at reasonable times and intervals with the County in the form and to the extent prescribed by the Director of DeKalb County Purchasing and Purchasing and Contracting Department. Compliance reports filed at such times as directed shall contain information as to the employment practices, policies, programs and statistics of Contractors and their subcontractors.

1. **Non-Discrimination Policy**

- a. During the performance of this agreement, Contractor agrees to conform to the following Non-Discrimination Policy adopted by the County.
- b. Contractor shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, or disability. The Contractor will take action to ensure that applicants are employed, and the employees are treated during employment without regard to their race, color, religion, sex, national origin, or disability. Such action shall include, but not be limited to, the following:
 - (1) Employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. Contractor agrees to post in conspicuous places available to employees and applicants for employment, notices to be provided setting forth provisions of this non-discrimination clause.
 - (2) Contractor shall, in all solicitations or advertisements for employees placed by or on behalf of Contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, or disability.
- c. Without limiting the foregoing, Contractor shall not discriminate on the basis of disability in the admission or access to, or treatment or employment in, the programs and activities, which form the subject of the contract. The Contractor will take action to ensure that applicants for participation in such programs and activities are considered without regard to disability. Such action shall include, but not be limited to, the following:
 - (1) Contractor agrees to post in conspicuous places available to participants in its programs and activities notices to be provided setting forth the provisions of this non-discrimination clause.
 - (2) Contractor shall, in all solicitations or advertisements for programs or activities, which are the subject of the contract, state that all qualified

applicants will receive consideration for participation without regard to disability.

2. Commitment

The undersigned certifies that he/she has read, understands, and agrees to be bound by the bid specifications, including the accompanying Exhibits and other terms and conditions of the Invitation to Bid and/or Request for Proposal regarding LSBE utilization. The undersigned further certifies that he/she is legally authorized by the bidder or responder to make the statements and representations in Exhibit A and that said statements and representations are true and correct to the best of his/her knowledge and belief. The undersigned will enter into formal agreement(s) with the LSBE(s) listed in this Exhibit A, which are deemed by the owner to be legitimate and responsible LSBEs. Said agreement(s) shall be for the work and contract with the Prime Contractor. The undersigned understands and agrees that if any of the statements and representations are made by the Bidder knowing them to be false, or if there is a failure of the successful Bidder (i.e., Contractor) to implement any of the stated agreements, intentions, objectives, goals and commitments set forth herein without prior approval of the County, then in any such events the contractor's act or failure to act, as the case may be, shall constitute a material breach of contract, entitling the County to terminate the Contract for default. The right to so terminate shall be in addition to, and not in lieu of, any other rights and remedies the County may have for other defaults under the Contract. Additionally, the Contractor will be subject to the loss of any future contract awards by the County for a period of one year.

Firm Name (Please Print):	
Firm's Officer:	
(Authorized Signature and Title Required)	Date
Sworn to and Subscribed to before me this day of	, 201
Notary Public My Commission Expires:	

EXHIBIT B

LETTER OF INTENT TO PERFORM AS A SUBCONTRACTOR PROVIDING MATERIALS OR SERVICES

Instructions:		
 Complete the form in its entirety and s Attach a copy of the LSBE's current v 		
Го:		
To:(Name of Prime Contractor Firm)	
From:_	_ LSBE −DeKalb	□ LSBE –MSA
(Name of Subcontractor Firm)	(Check all	that apply)
ITB Number: 21-500587		
Project Name: Manage, Operate and Mai The undersigned subcontractor is prepared materials or services in connection with the materials, or services to be performed or p Description of Materials or Services	I to perform the following described we e above project (specify in detail partic	•
Prime Contractor	Sub-contractor	
Signature:	Signature:	
Title:	Title•	

Date:______ Date:_____

ATTACHMENT F

RESPONDER AFFIDAVIT

By executing this affidavit, the undersigned verifies its compliance with O.C.G.A. § 13-10-91, as amended, stating affirmatively that the responder submitting a bid to DEKALB COUNTY, GA, a political subdivision of the State of Georgia, has registered with and is participating in a federal work authorization program* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603], in accordance with the applicability provisions and deadlines established in O.C.G.A. § 13-10-91, as amended].

Responder's Name	Federal Work Authorization Enrollment Date
BY: Authorized Officer or Agent	
Title of Authorized Officer or Agent of Bidder	Identification Number
Printed Name of Authorized Officer or Agent	
Address (*do not include a post office box)	
SUBSCRIBED AND SWORN BEFORE ME ON THIS THE	
DAY OF, 20	
Notary Public My Commission Expires:	<u> </u>
wiy Commission Expires.	





ATTACHMENT G FIRST SOURCE JOBS ORDINANCE INFORMATION (WITH EXHIBITS 1-4)

EXHIBIT 1

FIRST SOURCE JOBS ORDINANCE ACKNOWLEDGEMENT

The DeKalb County First Source Ordinance requires contractors or beneficiaries of eligible projects entering into any type of agreement with the County, including purchase orders, regardless of what they may be called, for the procurement or disposal of supplies, services, construction projects, professional or consultant services, which is funded in whole or part with County funds or County administered funds in which the contractor is to receive \$50,000 or more in County expenditures or committed expenditures and recipient of urban redevelopment action grants or community development block funds administered in the amount of \$50,000 or more to make a good faith effort to hire DeKalb County residents for at least 50% of jobs created using the First Source Registry (candidate database) within one hundred twenty (120) days of contract execution. The work to be performed under this contract is subject to the provisions of the DeKalb County First Source Jobs Ordinance. All contractors will be asked to submit an Employment Roster and/or copies of active payroll registers on a monthly basis to verify compliance. The undersigned acknowledges and agrees to comply with the provisions of the DeKalb County First Source Jobs Ordinance.

CONTRACTOR OR BENEFICIARY INFORMATION:

Contr	actor or Beneficiary Name (Signature)
Contra	actor or Beneficiary Name (Printed)
Title	
Telepl	none
Email	
Name	of Business
Please	e answer the following questions:
1.	How many job openings do you anticipate filling related to this contract?
2.	How many incumbents/existing employees will retain jobs due to this contract? DeKalb Residents: Non-DeKalb Residents:
3.	How many work hours per week constitutes Full Time employment?

Please return this form to WorkSource DeKalb, (404)687-3900 or email to fkadkins@dekalbcountyga.gov

WorkSource DeKalb (WSD) is an EEO/M/F/D/V employer/program. Auxiliary aids/services are available upon request to individuals with disabilities. Persons with hearing impairments may call 1-800-255-0135 or 711 TTY for assistance. WSD is 100% funded by the U. S. Department of Labor and is a proud partner of the American Job Center Network.

FIRST SOURCE JOBS ORDINANCE INFORMATION



EXHIBIT 2

NEW EMPLOYEE TRACKING FORM

ne First Source Candidate Regis	try? Y or N (Circle one)
ployees you anticipate hiring:	
The number you anticipate hiring:	Timeline
	n e First Source Candidate Regis ployees you anticipate hiring:

Please return this form to WorkSource DeKalb, fax (404) 687-4099 or email to FirstSourceJobs@dekalbcountyga.gov.

WorkSource DeKalb (WSD) is an EEO/M/F/D/V employer/program. Auxiliary aids/services are available upon request to individuals with disabilities. Persons with hearing impairments may call 1-800-255-0135 or 711 TTY for assistance. WSD is 100% funded by the U. S. Department of Labor and is a proud partner of the American Job Center Network.



IRST SOURCE JOBS ORDINANCE INFORMATION <u>EXHIBIT 3</u>

BUSINESS SERVICE REQUEST FORM

Please complete this form for <u>each</u> position that you have available.

DATE:	FEDERAL TAX ID:		
COMPANY NAME:	WEBSITE:		
ADDRESS:			
(WORKSITE ADDRESS IF DIFFERENT):			
CONTACT NAME:	TITLE:		
CONTACT E-MAIL ADDRESS:	CONTACT PHONE:		
Are you a private employment agency or staffing agency?	S NO		
JOB DESCRIPTION: (Please include a copy of the Job Description)			
POSITION TITLE:			
NUMBER OF POSITIONS AVAILABLE: TARGET	START DATE:		
WEEKLY WORK HOURS: 20-30 hours 30-40	hours Other		
SALARY RATE (OR RANGE): SPECIFIC PERM			
PUBLIC TRANSPORTATION ACCESSIBILITY: YES	NO 🗆		
SCREENINGS ARE REQUIRED: YES NO SE CREDIT CHECK DRUG MVR BACKGR			
HOW TO APPLY:			
Please return form to: jbblack@dekalbcountyga.gov			
DO NOT WRITE BELOW THIS LINE - TO BE COMPLI	ETED BY WORKSOURCE DEKALB ONLY		
	SYSTEM		
TYPE: First Source Direct Hire Work Experie	ence (WEX) ENTRY DATE:		
ASSIGNED TO:	DATE:		

WorkSource DeKalb (WSD) is an EEO/M/F/D/V employer/program. Auxiliary aids/services are available upon request to individuals with disabilities. Persons with hearing impairments may call 1-800-255-0135 or 711 TTY for assistance. WSD is 100% funded by the U. S. Department of Labor and is a proud partner of the American Job Center Network.

FIRST SOURCE JOBS ORDINANCE INFORMATION

EXHIBIT 4

EMPLOYMENT ROSTER DeKalb County

Contract Number:								
Project Name:								
Contractor:								
Name	Position:	Start Date	Hourly Rate of Pay	Hired for this Project? (yes/no)	Anticipated Length of Employment (Months)	% of Time Dedicated to the Project	Full or Part Time? (No. of Hours)	Georgia County of Residency

WorkSource DeKalb (WSD) is an EEO/M/F/D/V employer/program. Auxiliary aids/services are available upon request to individuals with disabilities. Persons with hearing impairments may call 1-800-255-0135 or 711 TTY for assistance. WSD is 100% funded by the U. S. Department of Labor and is a proud partner of the American Job Center Network.

ATTACHMENT H

SAMPLE COUNTY CONTRACT

Insert the latest version of the standard professional services agreement which can be found on the Y drive in the templates folder.

AGREEMENT FOR PROFESSIONAL SERVICES

DEKALB COUNTY, GEORGIA

THIS AGREEMENT made as o	f thisday of _	, 20,	(hereinafter	called the
"execution date") by and between DEKAL	B COUNTY, a polit	ical subdivision	n of the State	of Georgia
(hereinafter referred to as the "County"),	and	, a co	rporation orga	inized and
existing under the laws of the State of Ge	orgia, with offices in	DeKalb Cour	nty, Georgia (l	nereinafter
referred to as "Contractor"), shall constitut	e the terms and cond	itions under w	hich the Contr	actor shall
provide in De	eKalb County, Georg	gia.		
WITNESSETH: That for and in co	onsideration of the m	utual covenant	s and agreeme	ents herein
set forth, the County and the Contractor he	reby agree as follow	s:	1	

ARTICLE I. CONTRACT TIME

The Contractor shall commence the Work under this Agreement within ten (10) days from the acknowledgement of receipt of the Notice to Proceed. Contractor shall fully complete the Work within five (5) years from and including the acknowledgement of receipt of the Notice to Proceed. The Contract Time may be extended only by Change Order approved and executed by the DeKalb County Chief Executive Officer or his/her designee and the Contractor in accordance with the terms of this Contract.

ARTICLE II. CONTRACT TERM

The Contractor shall commence the Work under this Contract within ten (10) days from the acknowledgement of receipt of the Notice to Proceed. As required by O.C.G.A §36-60-13, this Contract shall (i) terminate without further obligation on the part of the County each and every December 31st, as required by O.C.G.A. § 36-60-13, as amended, unless terminated earlier in accordance with the termination provisions of this Contract; (ii) automatically renew on each January 1st, unless terminated in accordance with the termination provisions of this Contract; and (iii) terminate absolutely, with no further renewals, on December 31, 20XX, unless extended by Change Order adopted and approved by the DeKalb County Governing Authority and the Contractor in accordance with the terms of this Contract.

ARTICLE III. PAYMENT

As full payment for the faithful performance of this Contract, the County shall p	ay the
Contractor, the Contract Price, which is an amount not to exceed(\$),
unless changed by written Change Order in accordance with the terms of this Contract. The	e term
"Change Order" includes the term "amendment" and shall mean a written order authorizing a	change
in the Work, and an adjustment in Contract Price to Contractor or the Contract Term, as adopted	ed and
approved by the Contractor and the DeKalb County Governing Authority, or the Chief Exe	cutive
Officer, if exempted from Governing Authority adoption and approval in accordance with the e	xpress
terms of this Contract. The Chief Executive Officer or his/her designee shall have the autho	rity to
approve and execute a Change Order lowering the Contract Price or increasing the Contract Price	rice up
to twenty percent (20%) of the original Contract Price, provided that the total amount of the in	icrease
authorized by such Change Order is less than \$100,000.00. If the original Contract or Purchase	Order
Price does not exceed \$100,000.00, but the Change Order will make the total Contract Price of	exceed
\$100,000.00, then the Change Order will require approval by official action of the Gov	erning
Authority. Any other increase of the Contract Price shall be by Change Order adopted and app	proved
by the DeKalb County Governing Authority and the Contractor in accordance with the terms	of this
Contract. Amounts paid to the Contractor shall comply with and not exceed Attachment	A, the
Contractor's Cost Proposal, consisting of page(s) attached hereto and incorporated here	ein by
reference. Payment is to be made no later than thirty (30) days after submittal of undisputed in	voice.
Invoice(s) must be submitted as follows:	
A. Original invoice(s) must be submitted to:	
DeKalb County, Georgia Attention: "USER DEPARTMENT"	

B. Upon award, Prime Contractor(s) with Local Small Business Enterprise (LSBE) Subcontractor(s) shall enter utilization reports electronically at www.dekalblsbe.info. Proof of payment to the LSBE Subcontractor must be uploaded and submitted. LSBE Subcontractors shall confirm receipt of payment from the Prime, electronically also, at www.dekalblsbe.info

The Contractor agrees to provide all	_ services in accordance with the County's
Request for Proposals (RFP) No. XX-XXXXXX for	, attached hereto as
Appendix I and incorporated herein by reference, and t	he Contractor's response thereto, attached
hereto as Appendix II and incorporated herein by reference	e.

The Contractor's services shall include all things, personnel, and materials necessary to accomplish specific projects authorized by the County. Specific Work Authorizations will have precedence over any interpretation within the Contract.

ARTICLE V. GENERAL CONDITIONS

- A. <u>Accuracy of Work</u> The Contractor shall be responsible for the accuracy of the Work and any error and/or omission made by the Contractor in any phase of the Work under this Agreement.
- B. Additional Work The County shall in no way be held liable for any work performed under this section which has not first been approved in writing by the County in the manner required by applicable law and/or the terms of this Contract. The County may at any time order changes within the scope of the Work without invalidating the Contract upon seven (7) days written notice to the Contractor. The Contractor shall proceed with the performance of any changes in the Work so ordered by the County unless such change entitles the Contractor to a change in Contract Price, and/or Contract Term, in which event the Contractor shall give the County written notice thereof within fifteen (15) days after the receipt of the ordered change, and the Contractor shall not execute such changes until it receives an executed Change Order from the County. No extra cost or extension of time shall be allowed unless approved by the County and authorized by execution of a Change Order. The parties' execution of any Change Order constitutes a final settlement of all matters relating to the change in the Work which is the subject of the Change Order. The County shall not be liable for payment for any work performed under this section which has not first been approved in writing by the County in the manner required by applicable law and/or the terms of this Contract.
- C. <u>Ownership of Documents</u> All documents, including drawings, estimates, specifications, and data are and remain the property of the County. The Contractor agrees that the County may reuse any and all plans, specifications, drawings, estimates, or any other data or documents described herein in its sole discretion without first obtaining permission of the Contractor and without any payment of any monies to the Contractor therefore. However, any reuse of the documents by the County on a different site shall be at its risk and the Contractor shall have no liability where such documents are reused.
- D. <u>Right to Audit</u> The County shall have the right to audit all books and records, including electronic records, relating or pertaining to this contract or agreement, including but not limited to all financial and performance related records, property, and equipment purchased in whole or in part with

County funds and any documents or materials which support those records, kept under the control of the Contractor, including but not limited to those kept by the Contractor's employees, agents, assigns, successors and subcontractors. The County also has the right to communicate with Contractor's employees related to the audited records.

The Contractor shall maintain such books and records, together with such supporting or underlying documents and materials, for the duration of this contract and for seven (7) years after termination or expiration, including any and all renewals thereof. The books and records, together with supporting documents and materials shall be made available, upon request to the County or its designee, during normal business hours at the Contractor's office or place of business. In the event that no such location is available, then the books, records, and supporting documents shall be made available for audit at a time and location which is convenient for the County.

- E. <u>Successors and Assigns</u> The Contractor agrees it shall not sublet, assign, transfer, pledge, convey, sell, or otherwise dispose of the whole or any part of this Contract or his right, title, or interest therein to any person, firm, or corporation without the previous written consent of the County. If the County consents to any such assignment or transfer, then the Contractor binds itself, its partners, successors and assigns to all covenants of this Contract. Nothing contained in this Contract shall create, nor be interpreted to create privity, or any other relationship whatsoever, between the County and any person, or entity or than Contractor.
- F. <u>Reviews and Acceptance</u> Work performed by the Contractor shall be subject to review and acceptance in stages as required by the County. Acceptance shall not relieve the Contractor of its professional obligation to correct, at his own expense, any errors in the Work.
- G. <u>Termination of Agreement</u> The Contractor understands and agrees that the date of the beginning of Work, rate of progress, and time for completion of the Work are essential conditions of this Contract. The County may, for its own convenience and at its sole option, without cause and without prejudice to any other right or remedy of County, elect to terminate the Contract by delivering to the Contractor, at the address listed in the Notices article of this Contract, a written notice of termination specifying the effective date of termination. Such notice shall be delivered to Contractor at least thirty (30) days prior to the effective date of termination. If Contractor's services are terminated by the County, the termination will not affect any rights or remedies of the County then existing or which may thereafter accrue against Contractor or its surety. In case of termination of this Contract before completion of the Work, Contractor will be paid only for the portion of the Work satisfactorily performed through the effective date of termination as determined by the County. Neither party shall be entitled to recover lost profits, special, consequential or punitive damages, attorney's fees or costs

from the other party to this Contract for any reason whatsoever. This Contract shall not be deemed to provide any third-party with any remedy, claim, right of action, or other right. The parties' obligations pursuant to this Section shall survive any acceptance of Work, or termination or expiration of this Contract.

H. **Indemnification Agreement** The Contractor shall be responsible from the execution date or from the time of the beginning of the Work, whichever shall be the earlier, for all injury or damage of any kind resulting from the Work, to persons or property, including employees and property of the County. The Contractor shall exonerate, indemnify, and save harmless the County, its elected officials, officers, employees, agents and servants, hereinafter collectively referred to in this Section as "the County Indemnitees," from and against all claims or actions based upon or arising out of any damage or injury (including without limitation any injury or death to persons and any damage to property) caused by or sustained in connection with the performance of this Contract or by conditions created thereby or arising out of or any way connected with Work performed under this Contract, as well as all expenses incidental to the defense of any such claims, litigation, and actions. Furthermore, Contractor shall assume and pay for, without cost to the County Indemnitees, the defense of any and all claims, litigation, and actions suffered through any act or omission of the Contractor, or any Subcontractor, or anyone directly or indirectly employed by or under the supervision of any of them. Notwithstanding any language or provision in this Contract, Contractor shall not be required to indemnify any County Indemnitee against claims, actions, or expenses based upon or arising out of the County Indemnitee's sole negligence. As between the County Indemnitees and the Contractor as the other party, the Contractor shall assume responsibility and liability for any damage, loss, or injury, including death, of any kind or nature whatever to person or property, resulting from any kind of claim made by Contractor's employees, agents, vendors, Suppliers or Subcontractors caused by or resulting from the performance of Work under this Contract, or caused by or resulting from any error, omission, or the negligent or intentional act of the Contractor, vendors, Suppliers, or Subcontractors, or any of their officers, agents, servants, or employees. The Contractor shall defend, indemnify, and hold harmless the County Indemnitees from and against any and all claims, loss, damage, charge, or expense to which they or any of them may be put or subjected by reason of any such damage, loss, or injury. The Contractor expressly agrees to provide a full and complete defense against any claims brought or actions filed against the County Indemnitees, where such claim or action involves, in whole or in part, the subject of the indemnity contained in this Contract, whether such claims or actions are rightfully or wrongfully brought or filed. The County has the sole discretion to choose the counsel who will provide the defense. No provision of this Contract and nothing herein shall be construed as creating

any individual or personal liability on the part of any elected official, officer, employee, agent or servant of the County, nor shall the Contract be construed as giving any rights or benefits hereunder to anyone other than the parties to this Contract. The parties' obligations pursuant to this Section shall survive any acceptance of Work, or termination or expiration of this Contract.

- I. <u>Insurance</u> Prior to commencing work, Contractor shall, at its sole expense, procure and maintain insurance of the types and in the amounts described below from insurer(s) authorized to transact business in the state where the work or operations will be performed by Contractor. Such insurance shall be placed with admitted insurers that maintain an A.M. Best's rating of not less than "A" (Excellent) with a Financial Size Category of VII or better with coverage forms acceptable to Contractor. The insurance described below shall be maintained uninterrupted for the duration of the project, including any warranty periods, and shall protect Contractor, and others as required by contract, for liabilities in connection with work performed by or on behalf of Contractor, its agents, representatives, employees or Contractors.
 - Certificates of Insurance in companies doing business in Georgia and acceptable to the County covering:
 - (a) Statutory Workers' Compensation Insurance, or proof that Contractor is not required to provide such coverage under State law;
 - (1) Employer's liability insurance by accident, each accident \$1,000,000
 - (2) Employer's liability insurance by disease, policy limit \$1,000,000
 - (3) Employer's liability insurance by disease, each employee \$1,000,000
 - (b) Professional Liability Insurance on the Contractor's services in this Agreement with limit of \$1,000,000;
 - (c) Commercial General Liability Insurance covering all operations with combined single limit of \$1,000,000;
 - (d) Comprehensive Automobile Liability Insurance with form coverage for all owned, non-owned and hired vehicles with combined single limit of \$1,000,000.
 - (e) Umbrella or Excess Insurance. Umbrella or excess insurance is to be provided with General Liability, Auto Liability and Employers Liability scheduled as underlying policies with limits not less than the following:

\$5,000,000 per occurrence

\$5,000,000 aggregate

2. Additional Insured Requirement:

- (a) The County, its elected officials, officers, employees and agents, hereinafter referred to in this article and in the article entitled "Certificates of Insurance" as "the County and its officers" are to be named as additional insured on all policies of insurance except worker's compensation insurance with no cross suits exclusion. The County and its officers shall be included as additional insureds under commercial general liability and commercial umbrella insurance, for liabilities arising out of both the ongoing and completed operations of Contractor. Such additional insured coverage shall be endorsed to Contractor's policy by attachment of ISO Additional Insured Endorsement forms CG 20 10 10 01 (ongoing operations) and CG 20 37 10 01 (products-completed operations), or form(s) providing equivalent coverage.
- (b) All coverages required of the Contractor will be primary over any insurance or self-insurance program carried by the County.
- (c) If the Contractor is a joint venture involving two (2) or more entities, then each independent entity will satisfy the limits and coverages specified here or the joint venture will be a named insured under each respective policy specified.
- 3. Fidelity Bond coverage shall be provided. Coverage limits shall not be less than the amount scheduled in the contract.
- 4. Certificates of Insurance must be executed in accordance with the following provisions:
 - (a) Certificates to contain policy number, policy limits, and policy expiration date of all policies issued in accordance with this Agreement;
 - (b) Certificates to contain the location and operations to which the insurance applies;
 - (c) Certificates to contain Contractor's protective coverage for any subcontractor's operations;
 - (d) Certificates to contain Contractor's contractual liability insurance coverage;
 - (e) Certificates are to be **issued** to:

DeKalb County, Georgia
Director of Purchasing & Contracting

The Maloof Center, 2nd Floor 1300 Commerce Drive Decatur, Georgia 30030

- 3. The Contractor shall be wholly responsible for securing certificates of insurance coverage as set forth above from all subcontractors who are engaged in this work.
- 4. The Contractor agrees to carry statutory Workers' Compensation Insurance and to have all subcontractors likewise carry statutory Workers' Compensation Insurance.
- 5. Contractor agrees to waive all rights of subrogation and other rights of recovery against the County and its officers and shall cause each Subcontractor to waive all rights of subrogation for all coverage, excluding Professional E&O.
- 6. Failure of the County to demand such certificate or other evidence of full compliance with these insurance requirements or failure of the County to identify a deficiency from evidence provided will not be construed as a waiver of the Contractor's obligation to maintain such coverage. Contractor understands and agrees that the purchase of insurance in no way limits the liability of the Contractor.
- 7. Certificates shall state that the policy or policies shall not expire, be cancelled or altered without at least sixty (60) days prior written notice to the County. Policies and Certificates of Insurance listing the County and its officers as additional insureds (except for workers' compensation insurance) shall conform to all terms and conditions (including coverage of the indemnification and hold harmless agreement) contained in this Contract.
- 8. If the County shall so request, the Contractor will furnish the County for its inspection and approval such policies of insurance with all endorsements, or confirmed specimens thereof certified by the insurance company to be true and correct copies. Contractor shall be responsible and have the financial wherewithal to cover any deductibles or retentions included on the certificate of insurance.
- J. Georgia Laws Govern The laws of the State of Georgia shall govern the construction of this Contract without regard for conflicts of laws. Should any provision of this Contract require judicial interpretation, it is agreed that the court interpreting or construing the same shall not apply a presumption that the terms hereof shall be more strictly construed against one party, by reason of the rule of construction, that a document is to be construed more strictly against the party who itself or through its agent prepared same; it being agreed that the agents of all parties have participated in the preparation hereof, and all parties have had an adequate opportunity to consult with legal counsel. In

interpreting this Contract in its entirety, the printed provisions of this Contract, and any additions written or typed hereon, shall be given equal weight, and there shall be no inference by operation of law or otherwise; that any provision of this Contract shall be construed against either party hereto.

K. <u>Venue</u> This Agreement shall be deemed to have been made and performed in DeKalb County, Georgia. For the purposes of venue, all suits or causes of action arising out of this Agreement shall be brought in the courts of DeKalb County, Georgia.

L. Contractor and Subcontractor Evidence of Compliance; Federal Work Authorization Pursuant to O.C.G.A. §13-10-91, the County cannot enter into a contract for the physical performance of services unless the Contractor, its Subcontractor(s) and sub-subcontractor(s), as that term is defined by state law, register and participate in the Federal Work Authorization Program to verify specific information on all new employees. Contractor certifies that it has complied and will continue to comply throughout the Contract Term with O.C.G.A. §13-10-91 and any related and applicable Georgia Department of Labor Rule. Contractor agrees to sign an affidavit evidencing its compliance with O.C.G.A. §13-10-91. The signed affidavit is attached to this Contract as Attachment B. Contractor agrees that in the event it employs or contracts with any Subcontractor(s) in connection with this Contract, Contractor will secure from each Subcontractor an affidavit that certifies the Subcontractor's current and continuing compliance with O.C.G.A. §13-10-91 throughout the Contract Term. Any signed Subcontractor affidavit(s) obtained in connection with this Contract shall be attached hereto as Attachment C. Each Subcontractor agrees that in the event it employs or contracts with any sub-subcontractor(s), each Subcontractor will secure from each sub-subcontractor an affidavit that certifies the sub-subcontractor's current and continuing compliance with O.C.G.A. §13-10-91 throughout the Contract Term. Any signed sub-subcontractor affidavit(s) obtained in connection with this Contract shall be attached hereto as Attachment D.

M. <u>County Representative</u> The County may designate a representative through whom the Contractor will contact the County. In the event of such designation, said representative shall be consulted and his written recommendation obtained before any request for extra work is presented to the County. Payments to the Contractor shall be made only upon itemized bill submitted to and approved by said representative.

N. <u>Contractor's Status</u> The Contractor will supervise and direct the Work, including the Work of all Subcontractors. Only persons skilled in the type of work which they are to perform shall be employed. The Contractor shall, at all times, maintain discipline and good order among his employees, and shall not employ any unfit person or persons or anyone unskilled in the work assigned him. The relationship between the County and the Contractor shall be that of owner and independent contractor.

Other than the consideration set forth herein, the Contractor, its officers, agents, servants, employees, and any Subcontractors shall not be entitled to any County employee benefits including, but not limited to social security, insurance, paid annual leave, sick leave, worker's compensation, free parking or retirement benefits. All services provided by Contractor shall be by employees of Contractor or its Subcontractors and subject to supervision by Contractor. No officer or employee of Contractor or any Subcontractor shall be deemed an officer or employee of the County. Personnel policies, tax responsibilities, social security payments, health insurance, employee benefits and other administrative policies, procedures or requirements applicable to the Work or services rendered under this Contract shall be those of the Contractor, not the County.

- O. <u>Georgia Open Records Act</u> Contractor shall comply with the applicable provisions of the Georgia Open Records Act, O.C.G.A. §50-18-70 *et seq*.
- P. <u>First Source Jobs Ordinance and Preferred Employees</u> The Contractor is required to comply with the DeKalb County First Source Jobs Ordinance, Code of DeKalb County as Revised 1988, section 2-231 *et seq.*, and among other things, is required to make a good faith effort to hire DeKalb County residents for at least fifty percent 50% of all jobs created by an Eligible Project, as that term is defined in the First Source Ordinance, using the First Source Registry. Contractors, subcontractors, and independent contractors bidding on this contract will be encouraged by DeKalb County to have 25% or more of their labor forces for this project consist of Preferred Employees selected from the First Source Registry. The First Source Registry has Preferred Employees trained by U.S. Department of Labor registered apprenticeship programs and other partners. For information on Preferred Employees, please contact the DeKalb County Workforce Development by telephone at 404-687-3417 or 404-687-7171or in person at 320 Church Street, Decatur, GA 30030.
- Q. <u>Business License</u> Contractor shall submit a copy of its current, valid business license with this Contract. If the Contractor is a Georgia corporation, Contractor shall submit a valid county or city business license. If Contractor is a joint venture, Contractor shall submit valid business licenses for each member of the joint venture. If the Contractor is not a Georgia corporation, Contractor shall submit a certificate of authority to transact business in the state of Georgia and a copy of its current, valid business license issued by its home jurisdiction. If Contractor holds a professional license, then Contractor shall submit a copy of the valid professional license. Failure to provide the business license, certificate of authority, or professional license required by this section, may result in the Contract being terminated. Contractor shall ensure that any insurance, license, permit or certificate submitted in response to the County's RFP or as part of the Contract shall be current and valid when submitted, and shall remain valid, current and maintained in good standing for the Contract Term.

R. <u>Sole Agreement</u> This Contract constitutes the sole contract between the County and the Contractor. The terms, conditions, and requirements of this Contract may not be modified, except by Change Order. No verbal agreement or conversation with any officer, agent, or employee of the County, either before or after the execution of the Contract, shall affect or modify any of the terms or obligations herein contained. No representations, oral or written, shall be binding on the parties unless expressly incorporated herein. No Change Order shall be enforceable unless approved by official action of the County as provided by law or in this Contract.

S. <u>Attachments and Appendices</u> This Contract includes the following Attachments and Appendices all of which are incorporated herein by reference: Attachment A, Contractor's Cost Proposal; Appendix I, County's RFP; Appendix II, Contractor's Response; Attachment B, Contractor's Affidavit; Attachment C, Subcontractor's Affidavit(s); Attachment D, Subsubcontractor's Affidavit(s); and Attachment E, Certificate of Corporate Authority or Joint Venture Certificate.

T. <u>Severability</u> If any provision of this Contract or the application thereof to any person or circumstance shall to any extent be held invalid, then the remainder of this Contract or the application of such provision to persons or circumstances, other than those as to which it is held invalid, shall not be affected thereby, and each provision of this Contract shall be valid and enforced to the fullest extent permitted by law.

U. <u>Notices</u> Any notice or consent required to be given by or on behalf of any party hereto to any other party hereto shall be in writing and shall be sent to the County's Chief Executive Officer and the Executive Assistant or to the Contractor or his authorized representative on the work site by (a) registered or certified United States mail, return receipt requested, postage prepaid, (b) personal delivery, or (c) overnight courier service. All notices sent to the addresses listed below shall be binding unless said address is changed in writing no less than fourteen days before such notice is sent. Future changes in address shall be effective upon written notice being given by the Contractor to the County's Executive Assistant or by the County to the Contractor's authorized representative via certified first class U.S. mail, return receipt requested. Such notices will be addressed as follows:

If to the County:

Chief Executive Officer 1300 Commerce Drive, 6th Floor Decatur, GA 30030 Executive Assistant 1300 Commerce Drive Decatur, Georgia 30030

With a copy to: Acting Chief Procurement Officer

1300 Commerce Drive, 2nd Floor

Decatur, Georgia 30030

With a copy to: Director of the Finance Department

1300 Commerce Drive Decatur, Georgia 30030

If to the Contractor:	
	,

- V. <u>Counterparts</u> This Contract may be executed in several counterparts, each of which shall be deemed an original, and all such counterparts together shall constitute one and the same Contract.
- W. <u>Controlling Provisions</u> The Contract for this Project shall govern the Work. If any portion of the Contract shall be in conflict with any other portion, the various documents comprising the Contract shall govern in the following order of precedence: Contract, Change Orders or modifications issued after execution of the Contract; the provisions of the County's RFP; and the Contractor's Response thereto.

[SIGNATURES CONTINUE ON NEXT PAGE]

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed in three counterparts, each to be considered as an original by their authorized representative.

	DEKALB COUNTY, GEORGIA
By:(SEAI	L)by Dir.(SEAL)
Signature	MICHAEL L. THURMOND Chief Executive Officer DeKalb County, Georgia
Name (Typed or Printed)	
Title	
Federal Tax I.D. Number	
ATTEST:	ATTEST:
Signature	BARBARA H. SANDERS, CCC, CMC Clerk of the Chief Executive Officer and Board of Commissioners of
Name (Typed or Printed)	DeKalb County, Georgia
Title	
APPROVED AS TO SUBSTANCE:	APPROVED AS TO FORM:
Department Director	County Attorney Signature
	County Attorney Name (Typed or Printed)

ATTACHMENT A

Contractor's Cost Proposal





"Excerpts from the Contractor's Response to the County's Request for Proposals (RFP) No. XX-XXXXXX"



ATTACHMENT B

Contractor Affidavit under O.C.G.A. §13-10-91

By executing this affidavit, the undersigned Contractor verifies its compliance with O.C.G.A. §13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services on behalf of DEKALB COUNTY has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. §13-10-91. Furthermore, the undersigned Contractor will continue to use the federal work authorization program throughout the Contract Term and the undersigned Contractor will contract for the physical performance of services in satisfaction of such contract only with Subcontractors who present an affidavit to the Contractor with the information required by O.C.G.A. §13-10-91. Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

Federal Work Authorization User Identification Number
Date of Authorization
Name of Contractor
Name of Duning
Name of Project
DeKalb County Georgia Government
Name of Public Employer
I hereby declare under penalty of perjury that the foregoing is true and correct.
Executed on, 20 in(city),(state).
By:
Signature of Authorized Officer or Agent
Printed Name and Title of Authorized Officer or Agent
Subscribed and Sworn before m on this the day of, 20
NOTARY PUBLIC
My Commission Expires:

ATTACHMENT C

Subcontractor Affidavit under O.C.G.A. § 13-10-91

By executing this affidavit, the undersigned Subcontractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services under a contract with (insert name of Contractor) on behalf of
DEKALB COUNTY, GEORGIA has registered with, is authorized to use and uses the federal work
authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance
with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the
undersigned Subcontractor will continue to use the federal work authorization program throughout the contract
period and the undersigned subcontractor will contract for the physical performance of services in satisfaction
of such contract only with sub-subcontractors who present an affidavit to the Subcontractor with the information required by O.C.G.A. § 13-10-91. Additionally, the undersigned Subcontractor will forward
notice of the receipt of an affidavit from a sub-subcontractor to the Contractor within five business days of
receipt. If the undersigned Subcontractor receives notice that a sub-subcontractor has received an affidavit
from any other contracted sub-subcontractor, the undersigned Subcontractor must forward, within five business
days of receipt, a copy of the notice to the Contractor. Subcontractor hereby attests that its federal work
authorization user identification number and date of authorization are as follows:
Federal Work Authorization User Identification Number
rederal work Authorization User Identification Number
Date of Authorization
Name of Subcontractor
Name of Project
Name of Floject
DeKalb County Georgia Government
Name of Public Employer
I hereby declare under penalty of perjury that the foregoing is true and correct.
Executed on, 20 in(city),(state).
(-1,7),(-1,1)
By:
Signature of Authorized Officer or Agent
Printed Name and Title of Authorized Officer or Agent
Subscribed and Sworn before me on this the
day of, 20
, 20
NOTARY PUBLIC

My Commission Expires:

ATTACHMENT D

Sub-subcontractor Affidavit under O.C.G.A. \S 13-10-91

By executing this affidavit, the undersigned sub-subcontractor verifies its compliance with
O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in
the physical performance of services under a contract for (name of
subcontractor or sub-subcontractor with whom such sub-subcontractor has privity of contract) and
(name of Contractor) on behalf of DEKALB COUNTY, GEORGIA has
registered with, is authorized to use and uses the federal work authorization program commonly known
as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and
deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned sub-subcontractor will
continue to use the federal work authorization program throughout the contract period and the undersigned
sub-subcontractor will contract for the physical performance of services in satisfaction of such contract
only with sub-subcontractors who present an affidavit to the sub-subcontractor with the information
required by O.C.G.A. § 13-10-91(b). The undersigned sub-subcontractor shall submit, at the time of such
contract, this affidavit to (name of Subcontractor or sub-
subcontractor with whom such sub-subcontractor has privity of contract). Additionally, the undersigned
sub-subcontractor will forward notice of the receipt of any affidavit from a sub-subcontractor to
(name of Subcontractor or sub-subcontractor with whom such sub-
subcontractor has privity of contract). Sub-subcontractor hereby attests that its federal work authorization
user identification number and date of authorization are as follows:
Federal Work Authorization User Identification Number
Date of Authorization
Name of Sub-subcontractor
Name of Project
DeKalb County Georgia Government
Name of Public Employer
I hereby declare under penalty of perjury that the foregoing is true and correct.
Executed on, 20 in(city),(state).
By:
Signature of Authorized Officer or Agent
Printed Name and Title of Authorized Officer or Agent
Subscribed and Sworn before me on this the
day of, 20
NOTARY PUBLIC
My Commission Expires:

ATTACHMENT E CERTIFICATE OF CORPORATE RESOLUTION

	l,	, certify the following:			
	That I am the	duly elected and aut	thorized Secretary of	(hereinafter referred to as the	
"	"), an	organize	ed and incorporated to do bus	iness under the laws of the State of	
	;				
	That said corp	oration has, through	n lawful resolution of the Boa	ard of Directors of the corporation,	
duly	authorized and	directed		, in his official capacity as	
		of the	corporation, to enter into an	d execute the following described	
agree	ement with DeKal	b County, a politica	l subdivision of the State of C	Georgia:	
			;		
	That the forego	oing Resolution of th	ne Board of Directors has not b	een rescinded, modified, amended,	
or otl	nerwise changed in	n any way since the	adoption thereof, and is in full	force and effect on the date hereof.	
	IN WITNESS	WHEREOF, I have	e set my hand and corporate se	eal;	
	This the	day of	, 20		
				(CORPORATE	
			(5,	SEAL)	
			(Secre	tary)	