

## Demand Occupation List

(Revised November, 2016)

### Occupations in Administrative Specialization

Accountants & Auditors  
 Financial Analyst/ Managers  
 Managers of Office and Administrative Support Workers

#### Human Resources

### Occupations in Clerical & Sales

Accounting/Auditing Clerks  
 Bill and Account Collectors  
 Customer Service Representatives  
 General Office Clerks

#### Hotel Desk Clerks

Reception/Information Clerks  
 Secretaries (Legal and Medical)

#### Paralegal

### Occupations in Professional & Business Services

Consulting , Accounting & Marketing  
 Engineering  
 E-Commerce  
 Creative Design

#### Entrepreneur Enabled Businesses

#### Claims Specialist/ Adjuster/ Examiner

### Occupations in Education

Instructional Coordinators  
**Administrators**  
 Teacher Aides, Paraprofessionals  
 Teachers - STEM/Elementary/Secondary/Special Education  
 Self-Enrichment Educators

### Occupations in Green Technology

#### Research & Development

Production, Assembly, Installation  
 Construction and Regulatory Assurance

### Occupations in Information Technology/Engineering \*

A+/Net+ Certification  
 Business/ Data Analyst  
 Cisco Certified Network Associate  
 Computer Software Engineers - Application, Systems  
 Computer Support Analysts  
 Computer Systems, Networks Administration  
 Database Administration (Oracle Financials)  
 Microsoft Office/Professional  
 Network/Data Analysts  
 Systems/ Information Managers

#### CAD Designer/ Drafter

#### Cyber/ Info Security Engineer/ Analyst

#### Designer/ Media Writing

### Occupations in Infrastructure

Certified Construction Worker  
 Electrical Control Systems  
 Electronics Engineer  
 Fabrication Technician (Welding)  
 Facilities Maintenance Worker  
 Heavy Equipment Operator  
 Heavy Equipment Service Technician  
 Homeland Security Specialist  
 Industrial Mechanical Systems  
 Microsoft Certified System Engineer  
 Oxyfuel Welding  
 Plumbing Service and Special System  
 Technical Marketing/Web Designer  
 Wastewater Treatment Plant Operator

### Occupations in Life Sciences/ Healthcare

Biotechnology  
 Bioinformatics  
 Dental Hygienist  
 Electronic Medical Record  
 Emergency Medical Technicians  
 Health Information Technicians  
 Histologist/Medical Testing Lab Technician  
 Home Health Aides, Personal Care Aides  
 Medical & Clinical Laboratory Technicians  
 Medical Records Tech  
 Medical Transcriptionists  
 Mental Health Counselors  
 Mental Health and Substance Abuse Social Workers  
 Nursing – CNA, PCT, LPN, RN  
 Occupational Therapy Assistant, Occupational Therapist  
 Physical Therapists  
 Proteomics  
 Radiological Technicians, Technologist  
 Regulatory Affairs  
 Research Technicians  
 Respiratory Therapists  
 Senior Care Centers

### Service Related Occupations

Cooks (Fast Food, Institution, Restaurant)  
 Janitors & Cleaners  
 Laborers, Landscape/Groundskeepers

#### Police/Sheriff Patrol Officers

#### Satellite/ Broadband Technician

### Occupations in Construction and Support Trades \*\*\*

Architects – Building  
**Homebuilding**  
**Contracting**  
 Carpenters  
 Construction (Highway/Road) or Construction  
 Related Electricians  
 Plumbers, Pipe fitters & Steamfitters  
 Welders & Cutters  
**Construction Manager**  
**HVAC Mechanic/ Installer**

### Occupations in Transportation

Commercial Driver's License (CDL)  
 Forklift Operator, Certified  
 Truck Drivers /Delivery & Route  
 Truck Drivers/Tractor Trailer

### Advance Manufacturing

Fabricated Metals Manufacturing  
 Light Manufacturing Assembly  
 Laboratory Equipment & Supplies  
 Medical Equipment & Supplies

### Logistics

Warehouse Distribution  
 Truck Terminals  
 Back Office Services  
 Specialize Freight Trucking

**Occupations in Machine Trade**

Automotive Mechanic/Service Technicians Diesel and  
 Truck Mechanics Maintenance/Machinery Mechanics  
 Industrial Maintenance  
 Machinists

**Occupations in Management**

General and Operations Managers  
**Entrepreneurial**  
 Financial Managers  
 First line Supervisors, Managers  
 Logistics/Material Management  
 Management Analyst  
 Project Managers \*\*  
 Six Sigma Black Belt\*\*

**Tourism**

Hospitality  
 Servers, cooks and dishwashers  
 Event Coordinators

**Film/ Performing Arts**

Producer  
 Audio/ Visual Technician  
 Sound Engineering Technician

**Agriculture, Horticulture & Outdoors**

Landscaping/ Grounds keeping Worker  
 Landscaping/ Grounds Supervisor  
 Lawn Care/ Pesticide Technician

- \* Intermediate or higher level IT training requires previous IT related experience.  
 \*\* Project Management Certification training requires previous full scale project management experience.  
 \*\*\* Due to the continued slowdown in residential and commercial construction, occupational training in Structural Work will be reviewed individually. Construction projects related to ARRA activity will be monitored.

Occupations identified were compiled from employment projections from 2013 and 2014

DeKalb Workforce Development (DWD) provides occupational skills training in occupations for industries that are stable or growing. Skills training will not be provided in declining industries. At present, skills' training is only provided for jobs and careers where hourly rates and salaries are paid. Training is not provided for careers or jobs with commissions and fees (this includes but is not limited to real estate, cosmetology, massage therapy and nail technicians). Lists of additional sources of financial aid are available for clients who wish to pursue these careers.

This listing serves as a guide, and is not meant to be all-inclusive. There may be additional occupations in which demand occurs based on the job market or specific opportunities within the broad spectrum of occupations. DWD may provide training for a job where demand is limited, but current openings exist. Bona fide job offers may be required for training in limited demand areas.